

Mr Robert Heysham Madeira July 1703

The foregoing is Coppy of what I wrote you by the Betty  
Sloop via Brisol This goes by Capt Davison in the Eagle bound to London  
his prize wines we shall have little to add in Reference to trade having  
written you what may be necessary touching the Advance of 40 p Cent  
upon the goods sent by the Employ you have put us to full stand in our  
Business & it is very probable that you in time will be sensible of it for can y:  
think that we suppose it to be a jocular experiment to make new charges  
in expectation that may be it may take Effect we have noted to you that  
wee sold the goods before we sent for them upon the same conditions as formerly  
and if you will forcibly put them upon us att your new Advance it will not  
look well for some reasons we believe you cannot say that we have consulted  
or acted for our own Interest in prejudice of yours and we therefore  
Admire the more that without first giving us notice to find such an Adv:  
when you had noe more reason for it then we ourselves & now we cannot  
but take further Notice that when we desired you to send us on our own  
acc<sup>t</sup> several goods to be marked B that you should send them in Halves  
as you did the others it looks as if we had noe credit w<sup>th</sup> you for more  
then the Halfe you might have sent us what we ordered on our particular  
apart but insted of soe doing you send us all in Halves w<sup>th</sup> 40 p Cent Adv:  
and we take Notice that when we order any small matters for our own  
use you send it us w<sup>th</sup> the Advance for one Halfe of the value w<sup>ch</sup> is not  
worth our minding were it not that it seemes strange & therefore we  
look the more upon it —

Inclosed we send you second via of the Bills mentioned in the Coppy amount  
= 1176:02:02: when received please to carry to our Credit

The Bilboa Mexch<sup>r</sup> Capt W<sup>m</sup> Everson Comander sailed two dayes agoe for N<sup>o</sup>:  
w<sup>th</sup> near 200 p<sup>cs</sup> leaving in Porte a Ketch & Sloop bound to New England —  
Our new vintage will be much larger then the former the weather hath  
been reasonable & soe continued to this time

Wee are att 16 ditto here is now arived the Catherine of Boston Capt Thomas Gwyn  
Comander w<sup>th</sup> Pipestaves Fish & Fraine Oyle will take in some wines for  
Antigua

you have soe amused us w<sup>th</sup> your 40 p Cent that we know not what to  
say more nor how to act therefore as wee have agreed for some goods  
to be sent for some of our shopkeepers to allow us as formerly when there  
was noe Insurance charged to them because wee took the risque upon  
ourselves soe that now they are to allow us what more wee pay for  
Insurance then wee did in peaceable times & nothing else w<sup>ch</sup> is the true  
reason state of the Case for where is the Difference betweene soe much p Cent  
if it be peace without Insurance and the same soe much p Cent with  
Insurance in warr that is to say if there was 2 p Cent formerly w<sup>ch</sup> wee  
did not charge because wee were to run the Adventure & now it is 5 p Cent  
w<sup>ch</sup> is more then 2 p Cent wee charge in the Invoice you'll say that in  
case of a loss there is abated ten p Cent This makes little Difference  
and therefore thus wee have agreed & desire you to take for our all  
the Undermentioned goods charging them to the acc<sup>t</sup> of W<sup>ch</sup> — viz.