



September 17, 1997

Dear Ms. Bates-Tompkins

Our company offers to select organizations and institutions a way to raise substantial funds (\$16,000 to \$80,000) and to create new, positive relations with your local business community. This program will further help you with future fund raising projects--all with no financial investment by your organization and with virtually no staff time.

We are creating a national series of hard cover illustrated history books of cities, counties and states. If your region meets our criteria, your organization can have a beautiful "coffee table" history book and tens of thousands of dollars in new income.

Historical Publishing Network is the nation's oldest and largest publisher offering this unique style of history book publishing.

I want to personally invite you to stop by our A.A.S.L.H. trade show booth (#26) to see our display of books and investigate our program. We also have a gift for you that will allow you to "see from a larger perspective."

Wishing you a wonderful day,

A handwritten signature in black ink, appearing to read 'Barry A. Black', is written over a horizontal line. The signature is enclosed within a large, hand-drawn oval.

Barry A. Black  
Vice President