5. Sit back and wait for check -- Many hours of inventorying and bookkeeping go into this part before we get our money for our handmade crafts. 6. Deductions -- No sales tax to worry about. All membership fees, contributions and other miscellaneous expenses are tax deductible. 7. Advertising -- Signs on I-70 and the print advertising. That doesn't come without a price.

This member had many suggestions to help our cash flow. We will share more of her letter in the next newsletter. She is very concerned that Kansas Originals Market stays a viable market place for members merchandise.

#### BENEFICIAL

We would like to hear from as many of you as possible to let us know whether the Post Rock Opportunities Foundation and Kansas Originals Market has been beneficial to you.

#### RETURNS

Please pick up your returns as soon as possible after you are notified. We do not have the room to store boxes full of return merchandise. After notification you have 30 days to pickup your returns, if you can't make it call and let us know you can't pick up at this time, and we will gladly hold it for you; or we will be glad to ship the returns to you if you'll reimburse us for postage.

## DECORATOR COLORS

Be sure and follow current decorator colors when making items for people to put in their homes. There are a variety of colors that are current but the most popular seems to be blues and roses, mauves or pinks followed by the new greens. We are selling very little peach or gold at this time. Although sunflowers are still selling, we need decorator items done in fabrics and flowers other than sunflowers.

# THANK YOU

We wish to thank the Presbyterian Church Bicentennial Fund for their support with a grant of \$1,500 to help pay for our signs on Interstate 70. These signs have proven invaluable in directing customers to Kansas Originals Market. Their help is greatly appreciated.

### CZECH FESTIVAL

On July 29 and July 30th, the annual Wilson Czech Festival will be held in Wilson. The Arts & Crafts Show starts at 1 p.m. on Friday. Other Friday events include music throughout the afternoon and evening along with the Ice Cream social at 7 p.m. On Saturday the Arts & Crafts Show begins at 8 am, the parade is at 10 a.m. with music and events throughout the afternoon and evening. There will be a carnival on Friday through Sunday. Thousands of people attend the festival, and many of them stop at Kansas Originals Market.

### FEATURED IN PRAIRIE WOMAN MAGAZINE

Kansas Originals Market was featured in the August issue of *Prairie Woman*, which is published by The Great Bend Tribune and distributed throughout Kansas.

### FEATURED ARTIST

A special thanks to Marie Hubbs for putting on a tatting demonstration on Sunday, July 10th. Everyone enjoyed watching her perform this unique stitchery.