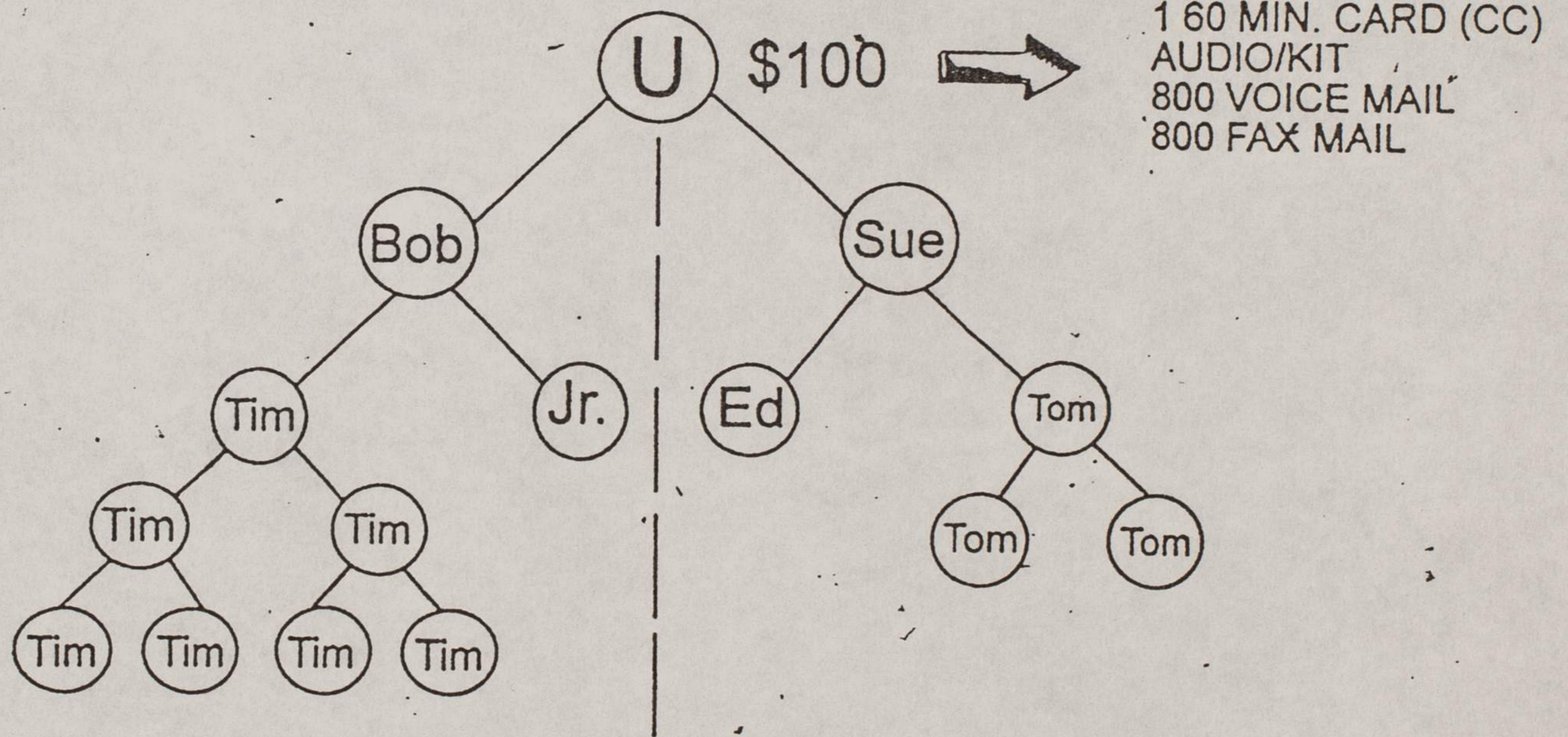


# Lateral Binary Sales Quota

STANDARD \$100  
 TURBO \$300  
 SUPER TURBO \$700



Phase I  
 12 Sales 1/3 = \$ 100  
 50 Sales 1/3 = \$ 500  
 Re-Enter/Re-Order - 100 1 CC  
 First time cost - 300 5 CC

Phase II  
 12 Sales 1/3 = \$ 500  
 50 Sales 1/3 = \$2000  
 Re-Enter/Re-Order - 300 5 CC  
 First time cost -1000 16 CC

Phase III  
 12 Sales 1/3 = \$2000  
 50 Sales 1/3 = \$7000  
 Re-Enter/Re-Order -1000 16 CC

## DAILY PAY SIX DAYS A WEEK

Phase I \$ 500 1 CC

Phase II \$ 2200 5 CC

Phase III \$ 8000 16 CC

\$ 10,700 22 CC

x 6 days

Per Week \$ 64,200 132 CC

x 7 centers

**Per Week \$449,000+**