## Terms and Conditions of Sales

#### Terms

For retail business firms, interior designers, and select decorating departments rated in Dun & Bradstreet as satisfactory, open account terms are granted. Other firms providing a minimum of three satisfactory established credit references may also receive open account terms. Non-established accounts should include full remittance with orders. We offer no discount. Our regular terms are net thirty (30) days, from invoice date on all orders. A 1 1/2% finance charge will be assessed monthly against invoices not paid within thirty (30) days. Because of the high cost of labor and paperwork in processing smaller orders, try to keep initial orders to a minimum of \$300 wholesale. On all orders less than \$300 wholesale, it is necessary to add a handling charge of 5% to help cover handling costs.

## Shipping

Orders will normally be shipped UPS unless specified otherwise.

### FOB

All merchandise will be shipped F.O.B. Boulder, Colorado.

# Damaged Shipment

We must insist that you accept delivery on all orders, even those where there is visible or concealed damage, and file a claim within five (5) days with the delivering carrier. Whereas the delivering carrier is responsible for breakage in transit, our liability for the shipment ceases after it is picked up from our studios. You, the dealer, are still responsible for payment from our invoice whether the shipment comes in damaged or not. We will, or course, assist you in every possible manner in the replacement of pieces due to freight claims immediately. If these stipulations are not followed you will be billed for all resulting necessary expenses.