Publishers Business Service, Inc. EXCLUSIVE TERRITORIAL ASSIGNMENTS 4750 SHERIDAN ROAD Telephone LONgbeach 7710 G. L. WRIGHT, PRES. CHICAGO, ILLINOIS JOHN P. WULF, V. PRES., SECY. November 4,1937. Dr. Forrest C. Allen, Director of Physical Education, University of Kansas, Lawrence, Lansas. Dear "Doc:" Your letter addressed to me at the Netherlands Hotel has been forwarded on to our headquarters in Chicago, where I am devoting the greater share of my time. It is true that I will eventually spend my entire time up here. Our complete move will be made within the next three or four months. I would be mighty glad to work your Washburn game at Topeka on December 16th, as this date would fit in well with my weekly schedule aat the Kansas City office. However, our annual sales conference will be in session just at that time, and I will necessarily have to be in Chicago. Appreciating your kind interest, and with best wishes to the Allens, I am, JPW/s