

PHILLIPS PETROLEUM COMPANY

BARTLESVILLE, OKLAHOMA

K. S. ADAMS
PRESIDENT

May 17, 1939

Mr. Forrest C. Allen,
University of Kansas,
Lawrence, Kansas.

Dear Phog:

For your convenience, I am enclosing one of my Executive Courtesy Cards. This card will entitle you to unlimited credit in the purchase of every service and product offered for sale at any Phillips Petroleum Company outlet.

The card is also national in scope. It entitles you to make credit purchases, outside Phillips sales territory, at all retail outlets selling the products and services of the companies listed on the back side. One monthly statement will cover all your purchases everywhere.

Knowing that you have a friendly feeling toward our Company, it is my sincere desire to make available to you every facility and service which we have to offer.

I wish to call your attention particularly to the fact that the card should be signed immediately on receipt in the space provided for your signature on the back. If the above address is not complete and correct, I shall appreciate your advising me at once.

With kindest personal regards, I am

Sincerely yours,



KSA:JT