

COPY

LOWE & CAMPBELL ATHLETIC GOODS CO.
KANSAS CITY, MO.

July 22, 1943

Dr. Forrest C. Allen
Director of Physical Education
University of Kansas
Lawrence, Kansas

Dear Doctor:

Your letter of the twentieth has been received, and we sincerely appreciate the opportunity to bid on the physical training equipment needed in connection with your Army Specialized Training Program.

It is in order to emphasize the point here that the real problem will be to obtain the equipment within any reasonable time at any price, on any preference rating. This type of equipment has been purchased in tremendously big quantities for the Air Corps Training Program - their program has been in operation for more than a year, and orders have been placed with the various factories in lots ranging from 30,000 units to 50,000 units at one time - and as fast as one contract was completed another would be executed. At the Classification Center at Nashville, Tenn. we have already delivered over 100,000 units in the past eight months.

Even on the orders in these quantities, the actual production costs will exceed the comparative price quotations given by the Director of the Training Division, so we are led to the conclusion that these prices must have been taken from a schedule that is decidedly on the obsolete side.

SHOES. We can supply for September delivery Converse Shoes with canvas uppers and rubber soles at a price of \$2.35 per pair. We can supply for immediate delivery our L & C No. B57 (made by Wisco) at a price of \$3.00 per pair.

TRUNKS. We can supply our No. PS60 at a price of \$1.65 per pair, - we have some stock available for at once delivery, and would require four weeks' time for making up the balance.

T SHIRTS. We can supply our No. T243 for delivery the latter part of September at \$5.00 a dozen.

SUPPORTERS. We can make delivery immediately on the No. E6V at \$4.00 a dozen or on the No. 5C at \$5.25 a dozen.

HOSE. We can supply our No. H730 at \$3.00 per dozen pair, or our No. H729 at \$4.00 per dozen pair; 300 pair of either for immediate delivery, balance by September 15th.

SWEAT SHIRTS AND PANTS. We cannot supply within six months time in any quantity at any price on any preference rating.

All of the foregoing quotations based on preference rating of AA3 or better on PD-3A certificates. Ration Certificates would also be required on the shoes.

Yours for victory,

LOWE & CAMPBELL

(Signed) Les Freeburg