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1509-11-13 BALTIMORE AVE.,

KANSAS CITY, MO.

Nov. 16, 1940

Dr. Forrest C. Allen
University of Kansas
Lawrence, Kansas

Dear Dr. Allen:

The 40' x 14' net in the 3/4-inch mesh, hung all around on a 3/16" Manila Rope, will cost you \$22.25 f.o.b. Kansas City.

We are attaching a small sample of the weight netting on which we are bidding.

Attached is a golf practice net price list as furnished us and if you find anything on this list that might serve your purpose, the prices quoted are subject to a discount of 33-1/3%. This discount applies on the ones on this sheet -- the price that we quoted on the special 40' net is a net price.

You will notice that targets for these golf nets list at \$24.80 on the sheet attached; however, it is our suggestion that you purchase an archery target face in the large size, as described on Page 107 of the Lowe & Campbell catalog. The #R187 Extra Face in the 48" size will cost only \$1.05. A target face of this kind is made in such a way that it fits around the straw target, but the edge which has a cord thru it can be cut off very easily; then you can sew it to the net backing. This target face is just an idea and if such a face would serve the purpose, one could be purchased at a very low price.

(The Ever-up rubber tees of the type mentioned to you on the phone are in our stock at 25¢ each.)

PF:JP

Very truly,

Paul Fairhurst
Paul Fairhurst
General Sales Director
LOWE & CAMPBELL