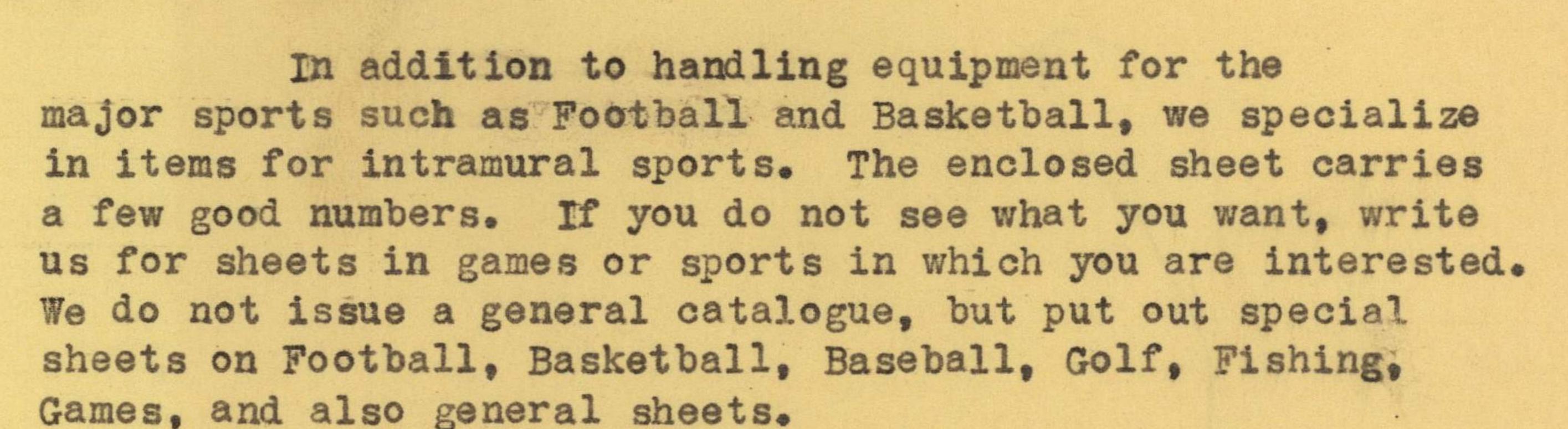


KANSAS CITY SPORT GOODS CO.

KANSAS CITY, MISSOURI September 16, 1937

Mr. E. R. Elbel, University of Kansas, Lawrence, Kansas.

Dear Mr. Elbel:



Another unique department of our business is our reconditioning department. We clean, repair and recondition all kinds of athletic and sports equipment. We also take used items in trade on new merchandise. If you have any worn out or discarded items of any kind laying around in your stock room, we can realize something out of them for you. If you care to box them up and ship them in we will appraise them and if you arenot satisfied with the allowance we will return them at our expense. We have traded with Universities and Colleges from coast to coast.

We can save you some money and we can please you. We ship you with the understanding that if you get any item that is not satisfactory you may return it at our expense. The enclosed envelope does not require a stamp. May I have an inquiry or an order from you.

Sincerely,

Kansas City Sport Goods Co.

J. E. "Cap" Turner, Manager.

Just use the space below:

Dear "Cap":

Send us prices on-

Signed

Address

