

February 13, 1939.

Mr. J. A. Mermis,
State Business Manager,
Topeka, Kansas.

Dear Mr. Mermis:

I desire to call your attention to Purchase Request No. 1250 from this department for some poultry netting that we needed for tennis court backstops. This Purchase Request was accompanied by a bid of \$37.50 for ten 150-foot rolls of wire netting from Green Brothers Hardware Company, of Lawrence.

Purchase Order Voucher No. 2074 showed that the order was given to the Thompson Hardware Company of Topeka, for \$30.00.

I am enclosing two samples of netting. The dull, heavier piece of wire is a sample of Green Brothers netting, and the lighter, finer netting is a sample of the order received from Thompson's. We accepted the Thompson order because our workmen were ready to use it at once. I just wanted you to see, however, the difference in the quality. Undoubtedly the heavier piece of netting would outlast the lighter netting. We try to get the best quality of merchandise for our money, buying as economically as we can. I feel in this case that even though we saved \$7.50 on the purchase price of the netting, we sacrificed much on the quality, and the backstops will have to be replaced again much sooner than if we had used the heavier wire.

Very sincerely yours,

FCA:AH

Director of Physical Education,
Varsity Basketball Coach.