Mr. R. E. Korte.

Bask-O-Lite Company.

New Albany, Indiana.

Dear Mr. Kortes

I have failed to enswer your good letter of the 8th because it came to me with such surprise. I had never figured on being rewarded for my work in your behalf in getting the Bask-O-Lite baskets adopted with any schools particularly.

I have always considered that it was such a wonderful contribution to the game that I as a basketball coach was endeavoring to improve the game and thereby, of course, endeavoring to have your basket adopted wherever possible.

I am not signing the agreement which you have sent me for the reason that I am afraid it might be misunderstood. I would prefer to talk with you on the matter so that you could understand my position. However, as this is of your own free will and if you desire to pay me 25% per basket, of course you know that I would appreciate it very much, but I am afraid that if I would sign a document such as this it might look as if I had done it for a consideration.

You can use this letter that I am writing as an instrument to assure you that I am not interested in any other basket, nor have I thought of such a thing.

With your permission, I will hold this agreement in my possession and I may sign it later, but on the first blush of things I wanted to consider very seriously the ethical problem, so that I could not or would not be misunderstood. At the same time, I want to express to you my appreciation of your fine offer, and I assure you that I can use this 25¢ per basket very nicely, but since it is coming entirely unsolicited from you and not from me in any fashion, I cannot see where it would be unethical for me to sign it.

However, permit me to thank you for your very generous offer, and I am hoping that I may have the pleasure of talking personally with you before March first.

With deep appreciation, and wishing you the best in the way of Yuletide greetings, I am

Sincerely and appreciatively yours,