

August 20, 1945

Mr. Samuel Spigel
306 South Jefferson Street
Roanoke, Virginia

Dear Mr. Spigel:

Last weekend I saw your son-in-law, Fred Bulbin, at the Country Club. He told me how interested you were in the Foot Arch Normalizer. He was using the one at the Milton Allen house which he is renting. Fred stated how much it had helped him and said that you were interested in one. I told Fred that I would write you and give you the address of the manufacturer.

I have been using one for the last twelve years, both morning and night, and I know of nothing that improves a man's foot condition and gives him as much relief as does this splendid device. About twelve years ago I was coaching at Georgia Tech during the summer where I met Mr. Lang, the manufacturer, who was formerly a patent attorney from Washington, D. C. I was somewhat skeptical at first, but after using the machine only a few times, I became a very enthusiastic devotee. My arches are ten years younger than they were ten years ago. I am very happy to recommend this device to you. If you care to write Mr. Frederick W. Lang his address is, Insurance Counsellor, 214 Grant Building, Atlanta 1, Georgia. The machine sells for \$17.00 or \$17.50, I don't know which. I would not take \$50.00 for mine if I could not get another one.

Before the war Mr. Lang sent his Normalizer out on 30-days free trial, but I do not know whether or not regulations prohibit that now.

I assure you it is a pleasure to have met you when you were in Lawrence and trusting that you will visit our Country Club again, I am

Sincerely yours,

Forrest C. Allen
President

FCA:ef

cc: Fred Bulbin
Frederick W. Lang