

October 5, 1938.

Mr. R. C. Paine, Sales Department,
Beech-Nut Packing Company,
Canajoharie, New York.

Dear Mr. Paine:

Mr. David Shirk, our varsity football captain and
end, dropped in the office to check up on our Beech-Nut Im-
print Mints. After discussing the matter with him he said
that he preferred Mr. Carl Seaford, the district representa-
tive for Beech-Nut to call upon me.

Mr. Shirk did not have a quotation of prices. I
desire to order some Beech-Nut mints with a different print-
ing on the wrappers than I had formerly, and he was not in
position to quote me. Will you quote me prices on the im-
print mints in special lots?

Very sincerely yours,

Director of Physical Education,
Varsity Basketball Coach.

FCA:AH