

Vibra-Säj

DAVIS MANUFACTURING CO.

1836 SAN PASCUAL STREET

SANTA BARBARA, CALIFORNIA

MARCH 29, 1939

University of Kansas
Lawrence
Kansas

Attention: Director of Physical Education

Dear Sir:

In your dual role of builder of good bodies and greater athletic records, we know you appreciate the importance of good foundation work. As Director of Physical Education, you know the importance of the feet as the foundation for all Physical Fitness. Scientific investigation points out that 70% of the people of this country have trouble with their feet.

It was because of the great need for a scientific aid to general health, through the removal of foot disabilities, that the VIBRA-SAJ was developed. This machine with its combination vibration, petrissage, and kneading treatment, reaches the deep lying structures of the foot and without strain or injury of any sort, restores to them better than normal circulation. While the rotary-kneading movement is similar to the best hand massage, it is much more thorough and speedy.

Use the VIBRA-SAJ after each work out on your football team and track or basketball squad and note the added "UMPH" it gives the players. It may easily make the difference between winning and losing; everything else being equal.

We make a special 15% reduction to Universities and Schools. If at the end of six weeks of consistent use, according to our instructions, the VIBRA-SAJ has not pleased you, we shall be glad to refund your purchase price.

Very truly yours,

DAVIS MANUFACTURING COMPANY

Charles Lester Davis

CHARLES LESTER DAVIS, PRES.

CLD:HM