

FOXGLOVE FARM  
NEAR WAYZATA, MINNESOTA

GENERAL MANAGER  
F. A. UPSHER SMITH  
PH. C., LOND.

MEMBER OF THE  
AMERICAN PHARMACEUTICAL  
ASSOCIATION  
BRITISH PHARMACEUTICAL  
SOCIETY

*Upsher Smith Co.*

HIGH GRADE DIGITALIS

January 12, 1943

Office and Laboratory  
529 SO. SEVENTH ST.  
*Minneapolis, Minn.*

Mr. Forrest C. Allen  
Director of Physical Education  
Varsity Basketball Coach  
University of Kansas  
Lawrence, Kansas

Dear Mr. Allen:

In response to your request of January 7, we are pleased to send you a sample of Mag. Sulf. Rub, which I am sure your department will find not only of value in keeping your basketball team in trim but also for use with all your athletic squads.

Under separate cover we are sending you with our compliments an 8 ounce bottle, and you will find the product completely described on the enclosed leaflet.

This product is supplied in quarts at \$2.00 each and in gallons at \$6.50. We look forward with pleasure to the opportunity of adding your name to the list of colleges where our product is used with great satisfaction.

Very truly yours,

UPSHER SMITH COMPANY

By: *James Uphers Smith*

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Encl.