

March 30, 1938.

Mr. Kenneth S. Adams,
Phillips Petroleum Company,
Bartlesville, Oklahoma.

Dear Friend Boots:

I acknowledge with pleasure your good letter which came several days ago. I have been on an itinerary of speaking dates for basketball championships in which I absorb an abundance of chicken pie, and so forth, at these dinners. I do not know whether the chicken pie was hard on the oratory, or whether the oratory was hard on the chicken pie. Anyhow, I am always glad to get through with such heavy assignments.

The past six days I have traveled 2400 miles, kept to my office here every day, driving back in the wee hours of the morning, so you see I have been on the go.

By the way, Fred Pralle came by the house the other evening together with Tom Pickell, Babecek, Ray Ebling and Harold Schmidt, and I believe we did a pretty good job of selling Fred on the importance of lining himself up with your corporation. I sincerely trust that he will have a fine future in business, as he has had in his athletics. He is a great boy and very worthy. I am sure that the benefits to both parties will be reciprocal.

If at any time I can be of any service, please command me. I imagine Ray Ebling and Harold Schmidt will tell you that I tossed some large bouquets when I talked to them regarding the corporation's friendliness, efficiency, and definite progress.

There is one young man in whom I am especially interested here, Boots, and that is Elwyn Dees. I wrote you, telling you of his oil interests and so forth, and if you will pardon me for again bringing up his name I think you are missing a great bet not to have him down there as your trainer. He is a college graduate, one of the most capable and earnest fellows that I have ever met. He has taken care of the varsity basketball team for the past three or four years, and I attribute much of our success to the fine way he takes care of the boys.