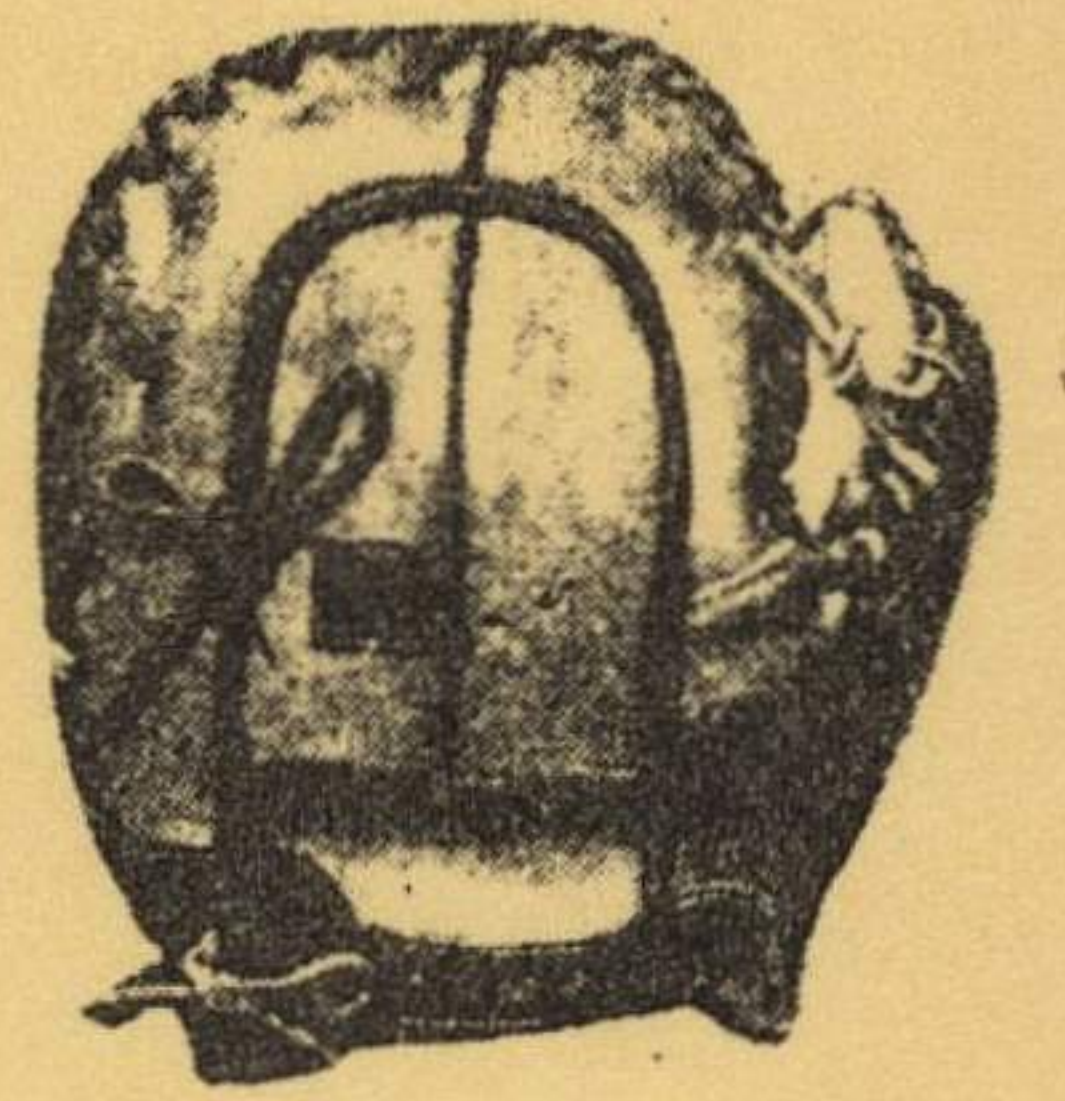


# KANSAS CITY SPORT GOODS CO.

KANSAS CITY, MISSOURI

June 23, 1938



Dr. Forrest C. Allen  
Department of Physical Education  
University of Kansas  
Lawrence, Kansas

Dear Doc:

I have your letter of June 22, and our factory connection has the following Tennis Nets which they refer to as "reconditioned." As a rule these are merely shopworn sample Nets, but we list them and price them subject, of course, to their being entirely satisfactory when they come in. We have ordered them for shipment after July 1 on account of the tax going off at that time. The Nets which will be available, and the price subject to their being satisfactory, are as follows:

- 3 42 x 3 ft., 48-thread Tarred Tournament Nets, \$7.95 Ea.  
Our regular wholesale price on these, as you will note from the enclosed sheet, is \$12.95.
- 2 42 x 3 ft., 30-thread Tarred Nets, \$5.95 Ea.
- 7 42 x 3 ft., 21-thread Tarred,  
Canvas-bound Nets . . . . . \$4.95 "  
Our regular wholesale price on  
this Net is \$7.95.

You might advise us which of these you would like, of course provided they are entirely satisfactory, and we will forward them for your approval.

As for the first paragraph of your letter, we always need business. We have tried for a long time to run a business without either business or money, and we found some way that we have to have both to get along, so your help is always appreciated.

JET :G

Yours sincerely,

KANSAS CITY SPORT GOODS COMPANY

Enc.

E. Turner

