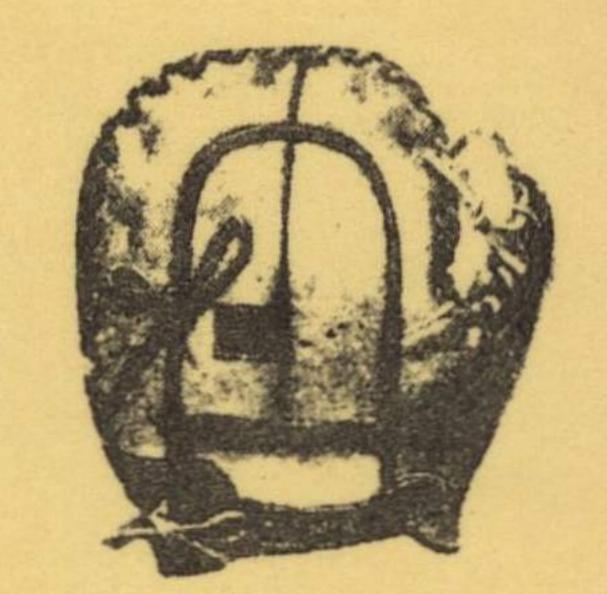
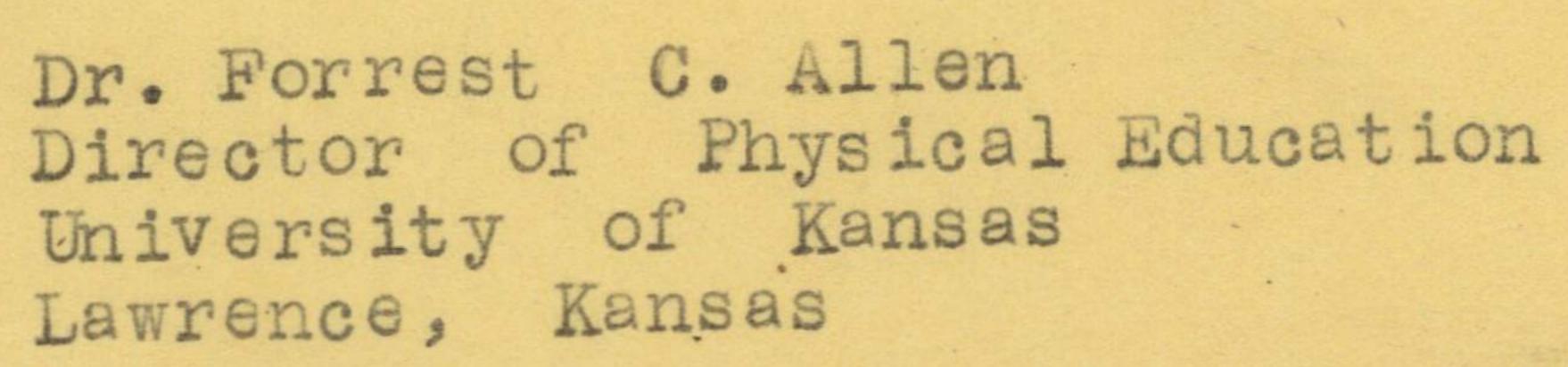


KANSAS CITY, MISSOURI



April 15, 1938



Dear Doctor Allen:

On the Tennis Nets, in shipping them out I found we were able to send you--

2 36 x 3' 21-thread Tarred

1 42 x 3' 21-thread

1 42 x 3' 30-thread " (This Net,

by the way, is a double top, which I did not

notice in taking the inventory, but it will give

you that much better Net.

Also shipped you the 36 x 3, 30-thread white Net, but I found that the 42 x 3, 21-thread white Net had been sold. We have 3-42 x 3, 15-thread white Nets and 3 36 x 3, 15-thread white Nets. If you can use these we can make you a price of \$3.95 each on the 42 x 3, 15-thread and \$2.95 each on the 36 x 3, 15-thread white Nets. These are very good quality Nets but perhaps a little light weight for University use.

We also seem to have one 30 x 3' Tarred Volleyball Net, on which we can make you a price of \$3.45.

In order that you may understand how we sell these Nets will advise that we take the salesmen's samples and odds and ends from two or three of the factories about twice a year. These are all supposed to be first quality Nets, but some of them have been salesmen's samples, some of them were used on the sample-room floor and occasionally they are a little shopworn or soiled from handling, but they are

