

January 25, 1938.

Mr. M. L. Yolton, Regional Director,
W. A. Sheaffer Pen Company,
Fort Madison, Iowa.

Dear Mr. Yolton:

I want to tell you how happy I am with my reconditioned Sheaffer desk pen set. It is better than it has ever been, even when it was new. In fact, when I first purchased it the set did not work well. I always had difficulty with the red ink.

While we are especially careful to keep the pens well down in the keepers to prevent them from drying out, I want to say that it has been about two or three weeks since I filled the pens and just this morning before dictating this letter I tried out both the red ink and the black ink, and both pens worked splendidly. It is a great pleasure to use the set when the pens are in condition.

I want you to know that I appreciate your personal interest in fixing these pens in workable order. I have always been very partial to the Sheaffer pen, as I have a lifetime vest pocket pair of pen and pencil, but I was really getting a little weaned away because I could not get the Sheaffer desk set to work. However, all that trouble is over, and I am a one hundred per cent booster again.

With thanks, I am

Very sincerely yours,

Director of Physical Education,
Varsity Basketball Coach.

FCA:AH

cc to J. Marks