

GOLDEN STATE AGENCY  
STATE AGENT



A. M. STANLEY  
STATE DIRECTOR



# STATE FARM INSURANCE COMPANIES

OF  
BLOOMINGTON ILLINOIS  
BERKELEY, CALIFORNIA

June 23, 1939

Mr. Forrest Allen  
Basketball Coach  
University of Kansas  
Lawrence, Kansas

Dear Mr. Allen:

Mr. Bob White, who has applied to us for a position on the sales force of the State Farm Insurance Companies, has given us permission to refer to you.

We would very much appreciate hearing from you, giving us whatever information you are able as to Mr. White's integrity and ability, and particularly with reference to his ability and personality in relation to direct sales work.

Whatever information you are able to furnish us will be of material assistance. We are enclosing a stamped self-addressed envelope for your convenience.

Whenever we are able to reciprocate in any way we shall be very glad to do so.

Yours sincerely,

GOLDEN STATE AGENCY, INC.

A. M. Stanley, State Director

AMS/1