

July 1, 1939.

Mr. A. M. Stanley, State Director,  
State Farm Insurance Companies,  
Berkeley, California.

Dear Mr. Stanley:

I am very happy to commend to you Mr. Bob White, who, I understand, is applying for a position on your sales force. I have known Bob White for a great number of years and I consider him a very strong personality and a fine individual.

Bob White played on our varsity football team and was an excellent pole vaulter on the track team. I have been in contact with Bob White a great number of times and in very close relationship. I was always struck with his exceptional ability and very strong personality.

Never at any time in my connection with him did I doubt his integrity; on the other hand, I was always struck with his force, with his ability, and it was always my opinion that when he got out in the world he would make good decidedly. He has strong convictions, he has ability to make friends, and his personality is most engaging. I am very glad to commend him to you.

Very sincerely yours,

Director of Physical Education and Recreation,  
Varsity Basketball Coach.