

December 8, 1938.

Waterbury Chemical Company, Inc.,  
404 South 4th Street,  
St. Louis, Missouri.

Dear Sirs:

As Basketball Coach here at the University of Kansas I have consistently used Waterbury's Compound for the boys on the team. At present there is a slight epidemic of flu going around, and the boys are taking the compound which is an excellent remedy in building up their vitality.

Last year you were kind enough to send me a generous supply of the compound, and I should greatly appreciate receiving another sample supply.

I have many occasions to recommend the use of Waterbury's Compound, and am most enthusiastic in my praise of it. Quite often coaches come to me and ask what they can do for their boys who seem to need some sort of a tonic. I tell them that Waterbury's Compound is excellent, and that I use it for my boys on the basketball team.

I have worked with many of the outstanding football coaches in the summer coaching schools - Howard Jones, Wade Wallace, Pop Warner, and others, - and at all times I have been most happy to recommend your compound as a wonderful aid in building reserve.

Very sincerely yours,

Director of Physical Education,  
Varsity Basketball Coach.

FCA:AH