

Lamar Missouri
August 29, 1937

Dr. Forrest C. Allen
801 La. St.
Lawrence, Kansas

Dear Dr. Allen:

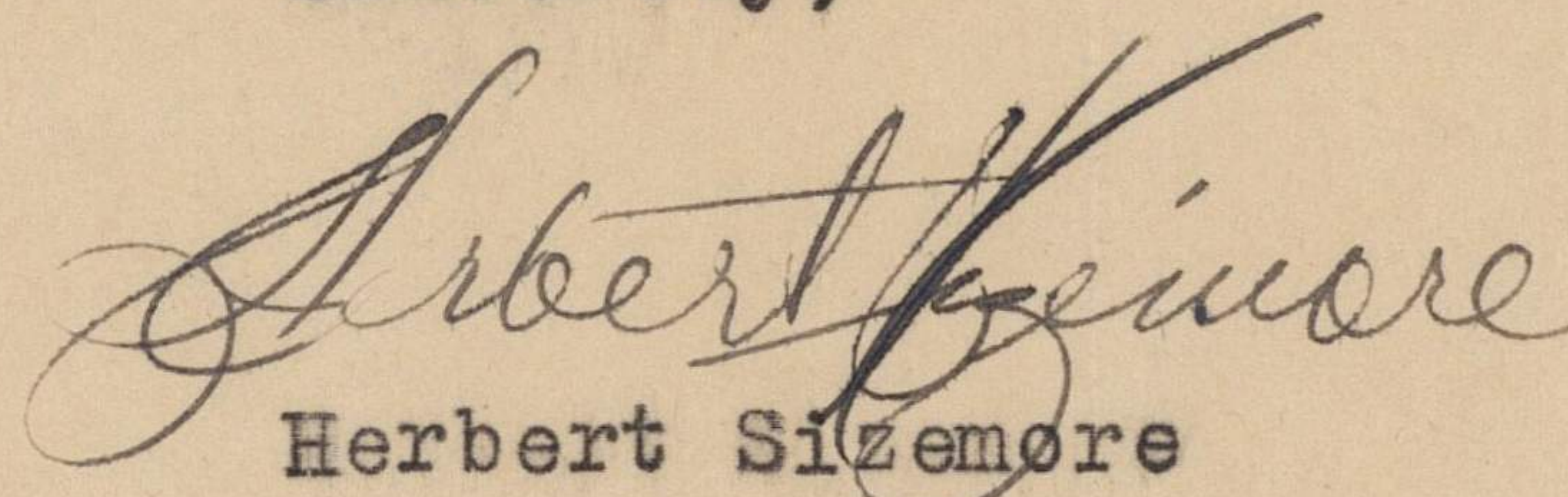
I am writing in behalf of Dick Wolgast Jr., of Alta Vista, Kansas. He is the fellow to whom I introduced you at the Kansas Relays last spring. As time for school is approaching Dick is just a little worried as to whether or not there will be some arrangement for work made for him.

I have told him that as both you and Mike Getto assured him of a job there is no cause for him to fret. But as he is entertaining some anxiety for fear he will be left out, I suggest that you or Mike write to Dick or myself, if such procedure be in order, and put his mind at ease.

He has been working all summer and has saved a little money. His father will be able to help him to a limited extent. His grades were good in high school and I have suggested that he apply for a C.S.E.P job. I believe he has done that.

I trust that you have had a pleasant and lucrative summer and that you are enjoying your usual good health.

Sincerely,


Herbert Sizemore

October 25, 1937.

Mr. Neal M. Wherry,
Lawrence Memorial High School,
Lawrence, Kansas.

Dear Mr. Wherry:

This morning I received a copy
of YOUTH STUDIES ALCOHOL, by Harkness and
Fort, which was sent to me at your suggestion
by Benj. H. Sanborn and Company.

Thank you very much for your
thoughtfulness in this matter.

Very sincerely yours,

Director of Physical Education.

October 26, 1937.

Mr. Armin Woestemeyer,
Peoples State Bank,
Lawrence, Kansas.

Dear Weste:

The report on the Boy Scouts last Friday night is that they behaved very well and that everything went off all right.

I think Friday night is all right for them to use the pool, with the possible exception that later on we might have to use it for faculty groups, but at the present time I doubt it.

Sincerely yours,

FCA:AH

Director of Physical Education.

November 9, 1937.

Mr. Bud Weidick,
Snowden Mize Athletic Goods Co.,
201-209 Main Street,
Atchison, Kansas.

Dear Bud:

I will not be in Saturday morning before the Aggie game as I have a golf battle with Mike Ahearn and Dr. King and one of our faculty for Saturday morning.

I would prefer that you make it any time other than just before a football game as everybody is on tension and it is not a good time to do business.

I am sorry that your little girl has been ill. I trust that she has entirely recovered.

With every good wish, I am

Very sincerely yours,

FCA:AH

Director of Physical Education.



Snowden-Mize ATHLETIC GOODS CO.

WHOLESALEERS OF
ATHLETIC
EQUIPMENT
AND SUPPLIES

ATCHISON, KANSAS
201 209 MAIN STREET



November 6, 1937

Forrest C. Allen, Dir. of Phy. Ed.
University of Kansas
Lawrence, Kansas

Dear "Phog":

I have your letter of November 1st and stopped in to see you last Wednesday afternoon, however, was unable to locate you and since my little girl has been quite sick I did not stay to try and see you Thursday morning.

Needless to say we will be more than happy to supply you with your basketball shoes and I will make it a point to see you next week before the Aggie football game.

Looking forward to seeing you with kindest personal regards and best wishes, I am

Sincerely yours,

SNOWDEN MIZE ATHLETIC GOODS CO.

Bud W. Dick

RHW:CS

November 1, 1937.

Mr. Bud Weidick,
Snowden-Mize Co.,
Atchison, Kansas.

Dear Bud:

At the first opportunity when you are around Lawrence I would like for you to drop in at my office so that I may talk with you regarding the possible purchase of some of the Wisco Basketball Shoes for my varsity team.

I played golf with Hank Harper, at Plymouth, Indiana, this summer. He told me that you people have that shoe. He gave me a sample pair for my own personal use, and I like them very much.

Sincerely yours,

FCA:AH

Director of Physical Education.

Graybar Electric Co
K.C.
348

October 22, 1937.

Mr. Warren V. Woody,
Equitable Life Insurance Co.,
120 So. LaSalle St.,
Chicago, Illinois.

Dear Warren:

I have today mailed the autographed
basketball which I promised you some time ago.

It is a pleasure to do this little
thing for you, Warren.

With all good wishes, I am

Cordially yours,

ah

Director of Physical Education.

October 18, 1937.

Mr. Armin E. Woestemeyer,
Peoples State Bank,
Lawrence, Kansas.

Dear Weste:

At a meeting of our combined physical education faculty we discussed the possible availability of the swimming pool for the Boy Scouts.

Miss Hoover's practice is to permit the Campfire girls to swim under these arrangements: the teacher of swimming either at Lawrence Memorial High School or the Junior High School must be there as a supervisor. The CSEP students who teach swimming to the youngsters may, of course, do this teaching, but a supervisor must be some one who heads up a very responsible position.

We would be very willing to give some time in the evening to the Boy Scouts if a comparable setup could be arranged for the boys. It would be necessary to have either Dad Perry or some person from the high school, or some one from the staff here at the University, to be present each night that the Boy Scouts are to be in the pool.

Vete Nowosinski could, of course, have charge of the boys in the pool. The other two boys, Elmer Horseman and Leslie Thompson, could assist Vete. If Mr. Stansbury or Mr. Burgess would promise to be present, either one of them, in place of the other setup I mentioned, then I think it could be arranged, but just being in attendance at various times and not at specific dates would not be sufficient. In other words, Weste, we must have some responsible person there besides CSEP students and Scout assistants each time the pool is opened for them.

Should an accident happen the administration that permitted the thing would be held accountable. For that reason we desire to hold very rigidly to a program that will cause no criticism should any unfortunate incident occur.

Permitting the Scouts in either once or twice a month seems to me ample under the conditions. We would not want them coming up earlier than the supervisors arrive.

We are not blaming the Boy Scouts for losses that have occurred in the gymnasium, but we are inaugurating a very strict patrol to cut down losses that have occurred previously. We have had some very unfortunate occurrences with some itinerant colored boys who study the schedule of the instructors and coaches here in the department, and wait until such time that the building is cleared of supervisors and then try to do their depredations while the building is vacant. I have noticed in previous winters the Scouts would be coming up here when I would be leaving after basketball practice. With gymnasium paraphernalia loose they would be swinging from the bars and other apparatus like any young, aggressive, wholesome boys would do. There was nothing wrong with the boys - it was the supervision either in permitting them to come too early or else the supervisor was away.

We are starting a new deal in regard to all these arrangements, and by starting over now is a good time to get everything straight. I assure you I am not blaming the Scouts for certain occurrences in Robinson Gymnasium. However, I do know that some of the so-called outstanding Scouts are drinking liquor very heavily and at certain high school functions they have been under the influence of liquor.

Again the Scouts, like the athletic people are being blamed for the fool fringe of the 2 or 10 per cent of the whole. The majority is all right, but the minority causes the trouble. The occurrences that I speak of regarding inebriacy are in regard to some of the Scouts this year.

Very sincerely yours,

FCA:AH

Director of Physical Education.

October 8, 1937.

Mr. Armin E. Woestemeyer,
Peoples State Bank,
Lawrence, Kansas.

Dear Weste:

I beg to acknowledge receipt of your letter of October 5 regarding the use of the swimming pool in Robinson Gymnasium by the Boy Scouts.

I am planning a conference with the men of the department early next week, and I shall report to you regarding this matter at a very early date.

With all good wishes, I am

Sincerely yours,

Director of Physical Education.

C. E. FRIEND, CHAIRMAN & VICE PRES.
A. E. WOESTEMEYER, ASST. CASHIER

S. A. WOOD, CASHIER

T. J. SWEENEY, JR., PRESIDENT
GEO. DUNKLEY, ASST. CASHIER

Peoples State Bank

CAPITAL \$ 50,000.00

SURPLUS \$ 100,000.00

LAWRENCE, KANSAS

Oct. 5, 1937

Dr. F. C. Allen,
University of Kansas,
City

Dear Dr. Allen;

The Boy Scouts of Lawrence have appreciated the many courtesies which you have extended to them in the past. While they may not always have acted as Boy Scouts should, we still have to recognize the fact that they are only boys.

They would appreciate having the privilege of the pool in Robinson Gym whenever it is available. There are some 60 Scouts who avail themselves of this privilege. Vete Nowosinski has promised to be in charge of the boys while they are in the pool. Elmer Horseman, Jr. and Leslie Thompson, two K.U. students who are assisting in Scout work under C.S.E.P., will assist Vete. We feel that this should be enough supervision to be effective. E.O. Stansbury and Edwin T. Burgess will also be in attendance at various times.

The Scoutmasters feel that some of the criticism which has been directed at the Boy Scouts for certain occurrences in Robinson Gym ~~is~~ not warranted.

Trusting that arrangements can be made for the Scouts to use the pool in Robinson Gym,

Sincerely yours,

Weste

October 11, 1937.

Mr. Warren V. Woody,
Equitable Life Assurance Society,
120 So. LaSalle Street,
Chicago, Illinois.

Dear Warren:

Earl Close hurt his knee the other day in freshman football scrimmage. He has been having a little difficulty with his finances, also. I thought that perhaps finances might be troubling him, so I called him in to see how he was getting along, and he told me that he had one Missouri token to his name. He had no money so I let him have some to get his laundry. He did not ask me for it, nor did he indicate such a thing, but I wanted to help him out. He is a fine boy in every way.

Saturday we put him to work at the stadium so that he might have a little extra change. I had a conference with Ad, and Ad had him put on down there. The reason that I have not endeavored to find more work for him was the doubt that lurked in my mind that he would not do too well in school. And I wanted to find out what sort of a student he was before I put more outside work on him. We have been using him in the towel room in the Department of Physical Education from 7:30 to 9:30 inclusive, three hours each on Tuesday and Thursday.

I thought I would give him additional work if he still justifies it, but I have just received a confidential report of the psychological examinations of the University given to all students. This report is to the deans and others concerned. His intelligence quotient is one of the lowest that we have.

Perhaps I had better enclose the statement that Mr. Turney, the chairman of the examinations, sent to the deans and others concerned. You can perhaps get a better idea of the examination by his statement than if I endeavored to explain it. The first part of the examination had to do with a series of questions testing the student on his general knowledge, and the second half was that of a reading test concerning general in-

formation, speed, accuracy, and acquaintance with a new language. By comparison, Monte Merkel's percentile rating on his psychological test was 71 and on his reading test was 40. Howard Martin's psychological test was 22 and his reading test was 30. Earl Close's percentile rating on psychological test was 6 and his reading test was 4.

So you can see what chance that boy has of getting by some of these tough professors on the Hill.

You said some nice things about Bobby Allen, and confidentially I will tell you what he did. His psychological test was 77 and his reading test was 84. And he is not tops, by any means, because here is a freshman in the College, Donald E., whose psychological test was 99+ and his reading test was 91; and another boy, named William K. F., a freshman in the college, whose psychological test was 98 and reading test 93.

So you can see that the professors still watch these percentile ratings as a guide post to determine the boys' capacity. If the chap is not doing well they will refer to this thing and decide the boy just hasn't got it.

Warren, will you give me Earl Close's background? What is his home environment and what members of his family have ever finished school, or what not. I am much interested in this boy, but I want to let you know the whole story, because if he doesn't get some help from home I am afraid he is going to have to spend too much time in work or he will surely be defeated in his quest for college hours of credit.

Please do not think I am quitting. I will go ahead to the last ditch, but I wanted you to know the facts.

With all good wishes, I am

Sincerely yours,

FCA:AH

Director of Physical Education.

October 1, 1937.

Mr. Warren V. Woody,
Equitable Life Assurance Co.,
120 So. LaSalle Street,
Chicago, Illinois.

Dear Warren:

After our telephone conversation
this morning I checked up on Monte Merkel.

He is still living at 1046 Ohio
Street. We cannot understand why the letter
from his mother was not delivered to him. He
is writing to her today.

I have an appointment with Merkel
Monday morning.

The boys are doing fine here, and
we greatly appreciate your interest.

Thank you for calling. It was
fine to hear your voice.

With all good wishes, I am

Sincerely yours,

FCA:AH

Director of Physical Education.

October 1, 1937.

Mr. Ray Watson,
1439 Tennessee St.,
Lawrence, Kansas.

Dear Ray:

It was mighty nice of you, the Misses Stephenson, and Glenn to play that exhibition foursome for us. The appreciative gallery that followed you around saw a fine display of sportsmanship on the part of all four of the players.

No one would have known but what all four of you people enjoyed playing on these links just as much as if you were playing on the country club course in Denver, Los Angeles, or Kansas City. Of course, our fairways weren't watered, and our greens weren't grass, but all of you seemed to enjoy the competition, and in turn the gallery reflected that and the fine sportsmanship exhibited by all of you.

You did a fine thing for the University golf course, and we want to thank you. I thought you played a swell game.

With every good wish, I am

Sincerely yours,

FCA:AH

Director of Physical Education.

November 20,
1 9 3 7

Mr. Les L. Warren
Director of Recreation
Public Schools
Kansas City, Missouri

Dear Les:

I have your letter of the 17th inst., and nothing would give me more pleasure than to get you four excellent tickets for the game with Missouri on Thanksgiving Day; that is, if I had them.

I know that I must have had calls for at least 500 tickets so far, and I tell all my friends this same thing, that Mr. E. L. Falkenstien, our financial secretary, who handles all the ticket sales, has long long ago passed out of his possession 40 and 50 yard line seats and now the tickets are located on the goal line.

You perhaps read in the paper that Mr. Falkenstien had all of the remaining seats in the stadium printed with a reserved seat designation. He is looking for the largest crowd that has attended the Missouri game here in a good many days.

The tickets are \$2.24 each, which would be a total of \$8.96, and 15¢ is required for insured mail to convey your tickets to you in safety. If you will write a check for \$9.11 to the University of Kansas Physical Education Corporation and mail it to Mr. Falkenstien, he will send you four of the very best tickets that he has. I presume you want them pretty well up in the stadium. I have asked Mr. Falkenstien to make this designation as far as location is concerned. Just mail your check to Mr. Falkenstien and he will do the rest.

Thank you for your kind wishes. Good luck to you, Les.

Sincerely yours,

Director of Physical Education.

November 5, 1937.

Mr. Warren V. Woody,
Equitable Life Assurance Society,
120 South LaSalle Street,
Chicago, Illinois.

Dear Warren:

I wonder if you will be kind enough to tell me who the best basketball writers are in Chicago on the newspapers.

McGraw-Hill and Company, the publishers of my new book, "Better Basketball", want to have this information. Would you kindly send me the names of the basketball writers on the Chicago newspapers? And by the way, is Ed Cochrane sports editor of the Chicago American? I would also like to have that information.

Of course, I know Warren Brown and Arch Ward, but I wanted the top in basketball writers from another angle.

Remember, when that book comes out I expect to send you an autographed copy because your name appears in it - not in legendary form but as a real competitor. This is under Tales, a part of the book in which I tell yarns about great games that have been played. This will be out about December 1, and I want you to be very critical of my efforts after you have read it.

With every good wish, I am

Very cordially yours,

FCA:AH

Director of Physical Education.

November 30, 1937.

Mr. Louis C. Walker,
721 Hennepin Ave.,
Minneapolis, Minn.

Dear Mr. Walker:

In reply to your letter of November 12, I am enclosing a copy of our basketball schedule for 1937-38.

We have one veteran player returning for the team this year. None of our players graduate at midyear.

I am enclosing also the list of last year's scores.

Trusting this gives you the desired information,
I am

Sincerely yours,

Varsity Basketball Coach,
Director of Physical Education.

H

UNIVERSITY OF KANSAS BASKETBALL SCORES
1936-37

Kansas	30	Washburn	32
Kansas	22	Southwestern	26
Kansas	36	Baker	35
Kansas	39	Southwestern	27
Kansas	36	K. Wesleyan	23
Kansas	27	Baker	32
Kansas	28	Oklahoma	26
Kansas	42	Mexico	22
Kansas	39	Missouri	27
Kansas	39	K. State	28
Kansas	42	Washburn	27
Kansas	35	Rockhurst	19
Kansas	27	Nebraska	22
Kansas	36	Ia. State	26
Kansas	32	K. State	33
Kansas	41	Ia. State	28
Kansas	39	Oklahoma	19
Kansas	32	Nebraska	37
Kansas	39	Missouri	24

Minneapolis, Minn.
November 12, 1937

Dear Sir:

Enclosed find a 3-cent stamp which I am sending you for a complete basketball schedule of your varsity team for this year.

As I am interested in your team I would like to know how many veterans are returning for this years team. Also if any players Graduate in mid year. Hoping the team has a very successful season.

I want to thank you very kindly for last years Return Letter.

Yours truly,

Louis C. Walker

721 Hennepin Avenue
Minneapolis, Minn.

P.S.-Last years scores if you
have them please.

Kaus. Wash. 15-15
15-17

SW 7 5
15 21

Baker 36-35

SW 39-27

K Wes. 36-23

Baker 27-32

Okla. 28-26

Tex. 42-22

Mo. 39-27

K Stato 39-28

Wash 42-27

Rockhurst 35-19

Tex. 27-22

Ja. St. 36-26

K St. 32-33

Ja St. 41-28

Ok 39-19

Tex 32-37

Mo. 39-24

December 1, 1937.

Mr. Russell Wiley,
Director,
University Band.

Dear Mr. Wiley:

Thank you very much for your thoughtfulness in sending us tickets for the 31st annual fall concert of the University of Kansas band.

I imagine you find yourself in the same situation that we are often in, - too many conflicts. It happens that the Sasnak Club, the Physical Education majors organization, is meeting Thursday evening for a dinner with a program of speech-making and so forth, so I may be late in arriving. However, I expect to attend for part of the program, at least.

Someone has said that when three Americans get together we will have speeches, so I imagine this banquet will be no exception.

I appreciate your thoughtfulness and cooperation.

Very cordially yours,

Varsity Basketball Coach,
Director of Physical Education.

FCA:AH

P.S. I look for quite a turnout for the freshman-varsity game. There is a lot of rivalry and since the students are admitted on their activity ticket to the first three games, I am looking for a large crowd. It was good of you to offer to have your band play.

F.C.A.

December 4, 1937.

Mr. Lloyd Webster,
912 Massachusetts St.,
Lawrence, Kansas.

Dear Lloyd:

Thanks a million! Those Delicious apples are certainly my favorite fruit, and I believe the Allen family vote unanimously on that proposition, also.

It was mighty nice of you to not only think of a fellow but to put your good thoughts into action.

With deep appreciation, I am

Very cordially yours,

FCA:AH

Varsity Basketball Coach,
Director of Physical Education.

From the Desk of



Neal M. Wherry

November 6, 1937

Dr. F. C. Allen
Physical Education Department
University of Kansas
Lawrence, Kansas

Dear "Phog":

You were very kind to consent to serve as toast master for the K. U. Reunion Dinner last evening, and you certainly did a nice piece of work.

It was self-evident that most of your humor went over with a bang, but I am sure that a number have future laughs in store when they get the point to the "Allen's Footease" story.

We surely thank you for helping us make this dinner a success.

Cordially yours,

Neal M. Wherry
General Chairman
K. U. Reunion Dinner

5839-RMW

LAWRENCE PUBLIC SCHOOLS
LAWRENCE, KANSAS

November 10, 1937

Mr. Warren V. Woody,
Equitable Life Assurance Society,
120 S. LaSalle Street,
Chicago, Illinois.

Dear Warren:

Thank you so much for your dandy letter of November 8th. It gives me just the information that I wanted. Mighty nice of you to write me.

I can see you coming right up out of those Irish at Notre Dame like a skyrocket under its own steam. I don't think the Irish know yet what happened when you yelled and when Mr. Goldberg started running.

You remember what you told me about the Chicago Cubs and National League Baseball? You said, "Doc, baseball is not a sport - its a business." This is apropos of the Pitt football team, and I am sure that you will agree. There is no difference between the two outfits, only the Cubs are not studying the relativity theory of Einstein.

Thank you, also, Warren, for your fine letter of October 30 in which you give me the background of Earl Close, and Merkel and Martin. I greatly appreciate the information you have given me.

With best wishes, I am

Sincerely yours,

FCA:AH

Director of Physical Education.

THE EQUITABLE LIFE ASSURANCE SOCIETY

OF THE UNITED STATES

HOME OFFICE NEW YORK, N.Y.

THOMAS I. PARKINSON, PRESIDENT

WARREN V. WOODY, AGENCY MANAGER
ROOM 2136
120 S. LA SALLE STREET
CHICAGO, ILLINOIS

CHICAGO, ILL.,

November 8, 1937

Dear Doc,

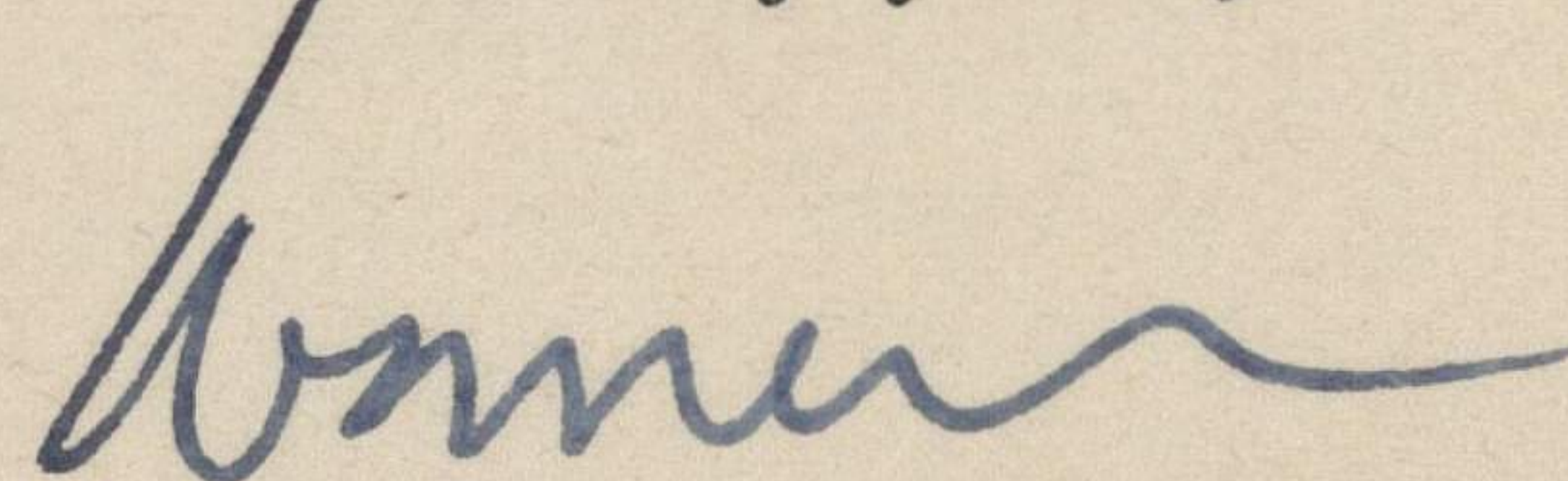
In answer to your letter of November 5, the following are the basketball writers here in Chicago: Wilfred Smith of the TRIBUNE, Edgar Munzel of the HAROLD AND EXAMINER, and Leo Fisher of the CHICAGO EVENING AMERICAN. Ed Cochrane is the Sports Editor of the CHICAGO EVENING AMERICAN, Warren Brown for the HAROLD AND EXAMINER, and Arch Ward for the TRIBUNE. Wilfred Smith of the TRIBUNE is the best basketball writer in Chicago. Munzel writes the games and also this column that is enclosed. This happens to be in this morning's paper, and I am just sending it along. Cochrane is getting away big up here. He picked up the CHICAGO AMERICAN after it had been run by Eddie Geigher. Confidentially, I have heard it said that Mr. Geigher was only one step from being a "second-story man" if you know what I mean. Cochrane has cleaned this situation up and Hearst is giving him a big boost. They run whole page advertisements with his picture and the write-up of his wonderful accomplishments. Incidentally, he has made a great many friends in Chicago, especially among the officials when he fixed it so that they could work both pro games and college games.

I will appreciate and treasure very much an autographed copy of your book BETTER BASKETBALL, and if there is any boosting that I can do for the book, I should appreciate your advising me. I don't know all the details in putting over a book--but if there is anything I can do, let me know.

Congratulations on the football team's showing against Nebraska! I was at the Pitt-Notre Dame game and was very much surprised to hear it announced over the radio--as a matter of fact, when they announced the score 6 to 6, I stood up and yelled. And the Irish don't know yet what I was yelling about! Incidentally, Pitt has the finest football team in the country--big, very fast, and very smart!

Here's hoping that your book hits with a bang! Kindest regards and best wishes, I am

Sincerely yours,



Agency Manager

Dr. F. C. Allen
Director of Physical Education
University of Kansas
Lawrence, Kansas

Sports Showup

*Athletes Contribute
to Community Fund.*

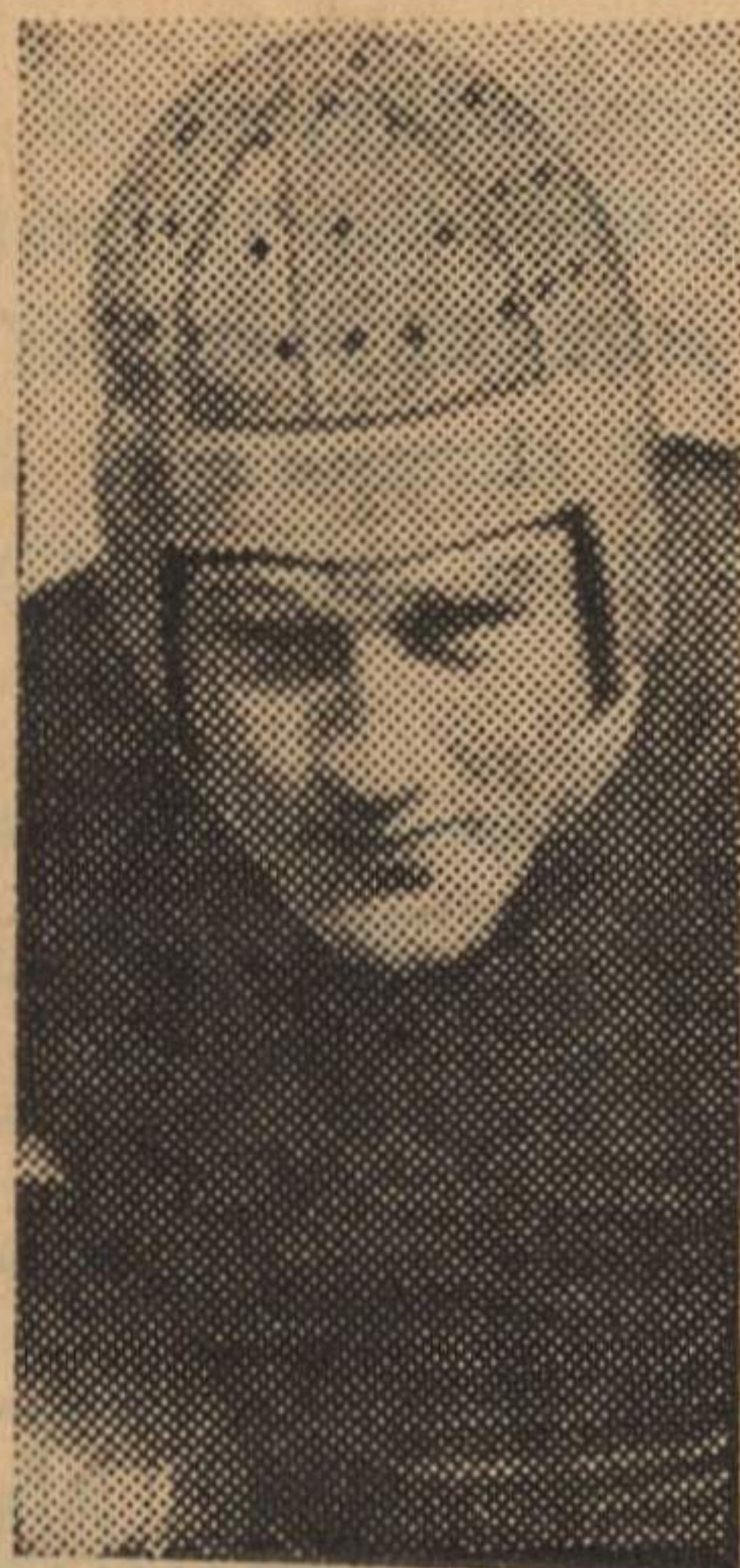
*Grid Broadcaster
'Shines' in Workout.*

By Edgar Munzel



Rip Collins.

One of the so-called leading football broadcasters of a national chain went to West Point several years ago a couple of days in advance of an Army game . . . While chinning with Coach Ralph Sasse the broadcaster modestly asserted he had been quite some shakes as a football star in high school . . . Said Sasse: "Well, why don't you take a workout with the boys today?" . . . Unabashed,



Bronko Nagurski.

the broadcaster did . . . After having quite a struggle getting dressed, he dashed onto the field and noisily yelled at a cadet, "Throw me a few" . . . The cadet tossed him a couple dozen right in his dukes, but he didn't come close to catching one.

Said Sasse, sidling over to the puffing "ex-high school star": "Gee, I thought you'd at least hang onto a few of those!" . . . Moaned the broadcaster: "I don't know what's the matter. But there seems to be something wrong with my eyes." . . . Sasse looked a bit closer and discovered—the guy had the headgear on backward!

Maury Kent Was Dodger Hurler.

Maury Kent, assistant Purple coach, once was a Dodger . . . He pitched for Brooklyn twenty-five years ago in the days of Nap Rucker, Jake Daubert and Zach Wheat . . . But Maury appears quite normal now.

DONORS . . . Community Fund offices these days are a mecca for athletes . . . Those who already have called upon Mitchell McKeown, assistant to the chairman, are Rip Collins, Augie Galan, Bronko Nagurski, Babe Pinelli, Ziggy Sears, Gaynell Tinsley and Jim Mulvey, vice president of the Brooklyn Dodgers . . . Not all athletes, it seems, are tight-fisted.

CAREFUL . . . George Trafton is so enthusiastic about his middleweight boxer, Oscar Rankins, that he has dispensed with a trainer and can now be seen any afternoon galloping around his own gym, with a towel over his shoulder, ministering to the wants of the Negro battler.

Manders Pitched Well in Pinch.

Jack Manders threw only three forward passes last season for the Bears . . . and two were completed for touchdowns . . . That's pitching in the pinch.

DIS 'N' DAT . . . Capt. David Flynn reports that his cousin, the late Jack McAuliffe, did not retire in 1891, as most of his obits read . . . He fought twice in 1892, meeting Billy Meyer and Harry Gilmore . . . Coach Zuppke has another nephew, brother of Bob Zuppke, sophomore reserve end, who'll enter Illinois next Fall . . . The farther Bronko Nagurski goes this season the more he's convinced he'll hang u phis shoes for good at the end of the year . . . That'll be good news to a lot of linemen.

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THE EQUITABLE LIFE ASSURANCE SOCIETY

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WARREN V. WOODY, AGENCY MANAGER
ROOM 2136
120 S. LA SALLE STREET
CHICAGO, ILLINOIS

CHICAGO, ILL.,

October 30, 1937

Dear Doc,

The stockmarket has all of us in the financial end of the business in a dither the last few weeks. Consequently, I haven't had time to answer your nice letter of October 11.

The basketball arrived Tuesday and the proudest young man in these United States lives over at 100 Girard Avenue. He is the envy of all the boys in the community, and he particularly asked me to thank you for that wonderful gift. I suppose there is no prouder person, unless it would be his father.

I have been giving different intelligence and vocation test in the matter of selecting people for our business for ten years, as a matter of fact, I was one of the pioneers, personally, in the insurance business and not due to me or anything I had to do with it, but today it is becoming more and more used by business. So, when I looked at Bobby Allen I really wasn't guessing. I have been getting so many of these that I can almost rate a guy when he comes in.

Earl Close's father and mother did not attend college. His father is a carpenter. He has a brother, I believe, who went to college for one year. You have been awfully nice to these boys, and if they make it--fine--if they don't, we have certainly done everything that we could to give them an opportunity. They were all recommended to me. Merkel and Martin are the only ones I have watched in action. If a boy was sent to the University of Kansas from a small town out in Kansas and he did not make good, it might effect the sending of other boys to the University from that particular town, but Chicago is entirely different. Selection from here must be on a broad basis and the failure of any individual will not effect the possibilities of securing other students. So, don't put yourself out, Doc, if these guys have it and make good--fine.

Merkel I think ought to make anybody's football club and Martin looked like a fellow who would develop. Close may be just a good highschool player and MacLane I don't know about. It doesn't look to me as if he is big enough to play football. No promises went out to him. So, whatever happens to these guys, it still won't be your fault or anybody's down at the University. I will say that you certainly have gone to town with these fellows. If we get two good ones out of the four, it will be a very fine percentage.

Dr. F. C. Allen

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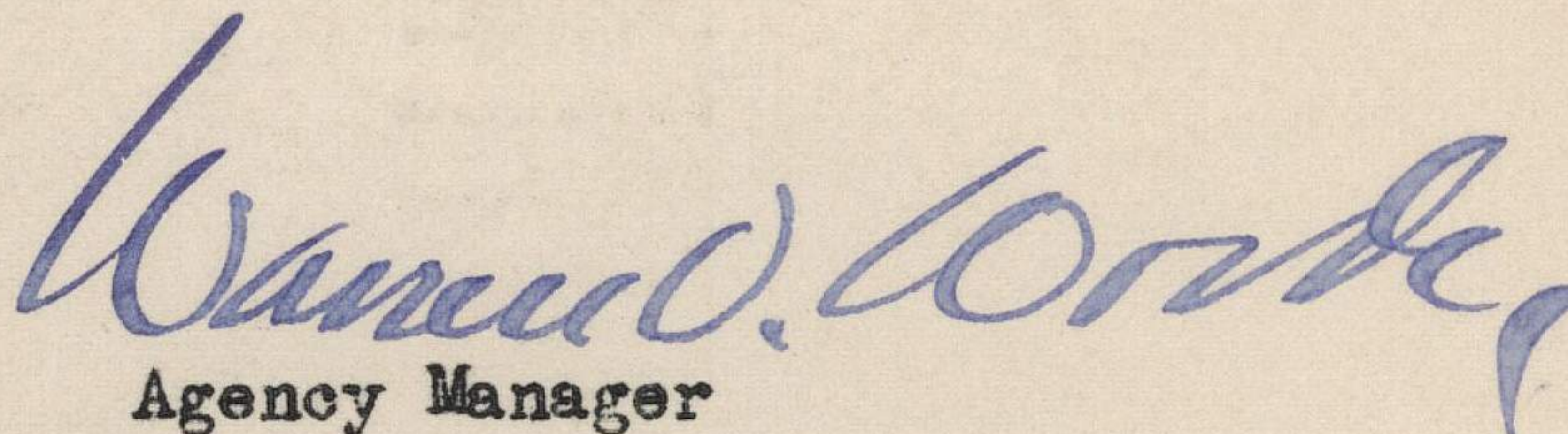
10-30-37

I am keeping a little closer check on highschool athletes this year and hope that I can get another one or two down there next fall.

Thanks agin for the basketball.

Kindest regards and best wishes, I am

Sincerely yours,


Agency Manager

P. S. Let me say agin, Bobby's examination was no surprise to me. After all, my job is very largely a matter of selection. I have a lot of practice. If he goes into American business, send him up here when he gets through college and we will send him to the Home Office for a couple of years and then out here into the field.

W.V.W.

Dr. F. C. Allen
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