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February 15, 1938.

Waterbury Chemical Company, Inc.,
404 S. Fourth Street,
St. Louis, Missouri.

Gentlemen:

Your trial supply of Waterbury's Compound which you sent me caused me to recommend the Compound to many people. Some of our varsity basketball players had a touch of the flu and were slow in recovering, so we bought four of the large size bottles at Rankin's Drug Store here in Lawrence. This has been a very definite help in causing the boys to snap out of their lethargy.

I have also had occasion to recommend it to several of the laity for their children, and I have consistently done so. I find they are having good results.

I am a strong believer in your Compound for building up these chaps who have a touch of the flu. I would like for you to send me some additional samples at your earliest convenience.

Sincerely yours,

Director of Physical Education,
Varsity Basketball Coach.

FCA:AH