

CABLE ADDRESS "ALKALICO-NEW YORK"

THE MATHIESON ALKALI WORKS (INC.)

MANUFACTURERS OF
CHEMICALS

SODA ASH
CAUSTIC SODA
LIQUID CHLORINE
BICARBONATE OF SODA
HTH - HYPOCHLORITE PRODUCTS



REG. U.S. PAT. OFF.

EXECUTIVE OFFICES

60 EAST 42ND STREET, NEW YORK

PURITE - MAFOS
GYPSUM PRODUCTS
BLEACHING POWDER
AMMONIA ANHYDROUS & AQUA
CARBON DIOXIDE - SOLID & LIQUID

SOUTHWESTERN DISTRICT SALES OFFICE
SECOND NATIONAL BANK BUILDING

ADDRESS REPLY DIRECT TO
HOUSTON, TEXAS

September 12, 1938

Dr. F. C. Allen,
University of Kansas,
Department of Physical Education,
Lawrence, Kansas.

Dear Dr. Allen:

Our representative, Mr. Watt McCain, called at your office a few days ago, but found you away. He asked that we express his regrets that he missed seeing you.

We have had the pleasure of supplying your requirements of Liquid Chlorine in the past, however, we have not received an order for some time. For your records, we would like to advise that we carry a stock of 105# and 150# cylinders in Kansas City, Missouri, with the Crooks Terminal Warehouse Company located at 1104 Union Avenue, and we can assure you they give all orders their prompt attention.

The price of Chlorine out of Kansas City, Missouri stock is $8\frac{1}{2}\%$ per pound fob Lawrence, Kansas, with cylinder deposits and rentals waived. Terms are 1% discount for payment in ten days, net thirty days. Empty cylinders are all returned to us at Niagara Falls, New York, via rail freight collect.

Thanking you for past favors and courtesies, we remain

Yours very truly,

THE MATHIESON ALKALI WORKS (INC.)

W. Scott Hammond
Southwestern District Sales Manager

WSH/ADA