

THE MATHIESON ALKALI WORKS (INC.)

MANUFACTURERS OF
CHEMICALS

SODA ASH
CAUSTIC SODA
LIQUID CHLORINE
BICARBONATE OF SODA
HTH - HYPOCHLORITE PRODUCTS



REG. U.S. PAT. OFF.

EXECUTIVE OFFICES

60 EAST 42ND STREET, NEW YORK

PURITE - MAFOS
GYPSUM PRODUCTS
BLEACHING POWDER
AMMONIA ANHYDROUS & AQUA
CARBON DIOXIDE - SOLID & LIQUID

October 12, 1938

Dr. Forrest C. Allen
Director of Physical Education
University of Kansas
Lawrence, Kansas

Dear Dr. Allen:

We have your letter of October 8th with reference to our charge for 40 months rental on cylinder #25995.

You will no doubt realize that the thousands of cylinders in the service of our customers represent a tremendous investment and that when they are not returned promptly, we must purchase additional ones to replace them, in order to fill our orders.

Ordinarily, cylinders are returned within 90 days and if you look up the invoice on the cylinder in question, you will find that the terms included a rental charge of 50¢ per month after the first 120 days.

We are citing this merely to show you the reasonableness of this charge and that according to the terms of sale, it is in order. We also appreciate your position in the matter and note what you say with reference to Mr. McCain's visit with you and we are today instructing our Accounting Department to cancel this charge which we trust will take care of the matter to your entire satisfaction.

Yours very truly,

THE MATHIESON ALKALI WORKS (INC.)

Robert S. Thiem

R. S. Thiem
Chief Clerk - Sales Department

RST:BF