

April 22, 1940.

Chancellor Deane W. Malott,
University of Kansas.

Dear Chancellor Malott:

I wish to report to you concerning my conferences with Glenn Cunningham. I had four of them and found Glenn to be a fine gentleman and excellent athlete, and sociologically speaking, a superb poker player.

When I first talked to Glenn regarding the position here in the Department of Physical Education he queried me regarding salary. I told him that while I had not discussed the matter with either the Chancellor or the budget committee, I was certain that there was not sufficient money here to engage him, especially with our physical education set-up as it is at present, with one position very indefinite. I told him the only way that I could see clear was for me to endeavor to find an individual who believed in his type of education sufficiently to underwrite the expenses of this venture. I told him that I was willing to endeavor to raise \$3,000 for such a position.

He came to my office a number of times for discussions and he queried me on a possible increase on this amount of money. I explained to him that for several reasons I could not recommend a higher salary. Some of these reasons were that he had no experience in teaching, and that there were other very valuable faculty members who had taught here for years and who were not drawing as much or more money than this amount, and that while we considered his teaching valuable we were thinking of the fine influence he would have on the youth of the state, which we considered one of his most valuable contributions.

Glenn told me at the beginning that his offer from this Iowa college was in the middle thirty-odd hundred dollars. On his last visit to me Friday morning he wanted to know if Chancellor Lindley had ever spoken to me about his salary. He said the Chancellor said that for the first year he would be willing to agree to a \$3,000 salary, but for the second year he would recommend \$3,600. I told him that I had not discussed it with Chancellor Lindley in any way, shape or form, and that the salary that I had arrived at in my mind was contingent wholly upon the recommendation of Chancellor Malott and the budget committee. I explained to him very definitely that I had only