Mr. James Cox Head Trainer Harvard University Cambridge, Massachusetts

Dear Jimmyr

I have just received a letter from Mr. Frederick W. Lang. 333 Mast 68th Street, New York City, stating that he had met the Physician in charge of the West Point football team, and the same man had also met him in Washington at the Walter Reed Hospital, in connection with his foot and arch normalizer. Mr. Lang states that they are now using the normalizer at West Point everyday, as they have a great many foot injuries at this time, and he says they are delighted with it.

I want you to know that I taught a special course at the University of Texas this summer where I demonstrated the foot and arch normalizer as one of the things in foot correction. I also showed them foot manipulation. Milton Kelly, the Trainer there, told me that he would not take \$50.00 for the one that he had if he could not get another one.

We have one here in our football dressing room as well as our bashetball quarters, and we have one rigged up with foot baths and towels and so forth, in both the women's and the men's gymnasium. Mr. lang thought that if I wrote you and called your attention to this, that it might stimulate you into using it more than you have been.

Last fall a year ago, Eddie Hall, our plunging fullback, came down into Dean Nesmith's room with a bad foot. Dean was busy and while Ed had to wait Dean instructed him to go into the basketball dressing room and use the normalizer. About fifteen minutes later Ed came back with his eyes bulging and said, "Listen, my foot doesn't hurt any more. Something happened; at least I don't have any pain in it." He was limping before he used the normalizer, so he felt that the device had done the job.

Well, enough of this, Jimmy. I hope things are going well with you and they apparently are because I see where Harvard rolled over her opponent. Mansas did not fare so well at Ames last Saturday, but we are expecting better luck with Drake this Saturday in Lawrence.