

February 28, 1941

Mr. Frank Cramer
The Cramer Chemical Co.
Gardner, Kansas

Dear Frank:

Thank you very much for your useful contribution of Athletic Stringent.

I have been using this stringent both morning and evening just before going to bed and right after getting up in the morning for some five years, and I want you to know that I think it is fine for an irritated throat. I always have an irritated throat because of too many after-dinner speeches, too much yelling at basketball practice, and at basketball games. This leaves my throat in a bad way.

Now I will be glad to use this new formula of tannic acid and I will give you a report on it. I thought your other product was fine and if this is an improvement over the other, then this is indeed most welcome.

I appreciated your Christmas remembrance. Mrs. Allen and Eleanor enjoyed the cold cream and Bobby and I have enjoyed the shaving cream. Frankly, I think your shaving cream is the best that I have used, so if you want to be generous, you can rest assured that these two lines will receive thanks from the Allen household.

With appreciation, I am,

Sincerely yours,

FCA:lg:mln

Director of Physical Education and Recreation
Varsity Basketball Coach