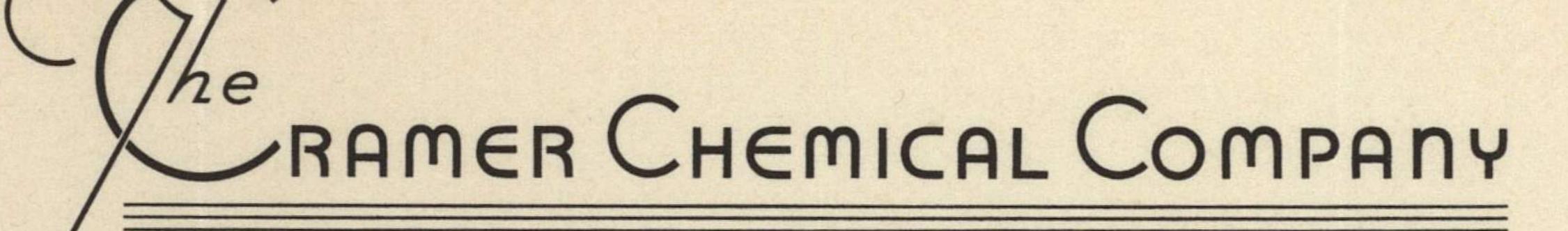
MANUFACTURERS OF FIRST AIDS AND TRAINERS' SUPPLIES FOR SCHOOLS AND COLLEGES, FIRST AID KITS AND WALL CABINETS .



MANUFACTURERS AND EXPORTERS

USE CRAMER'S FIRST AIDS

JARDNER, KANSAS February 27, 1941

Dr. Forrest C. Allen Athletic Dept. University of Kansas Lawrence, Kansas

Dear "Phog":

Attached is a pint of our Athletic Stringent. We are sending this to you to take home and use personally, so that you will know what is given to your boys. There is one change in the formula - an addition of Tannic Acid. This makes the finished product not quite as pleasant to the taste as it was, but probably five times more effective. Try it out and let us know whether you prefer this or the other formula for your players.

If there is anything in our cosmetic line that Mrs. Allen or you would care to have, just let us know by return mail.

Kindest personal regards and best wishes for your continued success.

Very truly yours,

THE CRAMER CHEMICAL CO.