

may be had from the Registrar of Teachers College or from the various state commissioners of education. Colleges and other higher institutions of learning demand that candidates hold advanced degrees or the equivalent. Standards of reputable private schools equal those of public schools.

[3] EXPERIENCE

Successful experience is essential for promotion based on merit. Applicants for supervisory and administrative posts should have a background of successful teaching as well as specialized preparation. Beginning teachers should have a satisfactory record in practice teaching.

[4] PERSONALITY AND CHARACTER

Personality may be external, mere show. Character is internal; it is what a person really is. Personality is important in *obtaining* a position. If it is genuine, the kind that wears, if it is the sincere expression of honorable *character*, it is also important in *holding* any position an honest man or woman would want to hold. Some may be born with effective personality; most can acquire it. Person-