Mr. W. F. Coen, Jr., Coen's Athletic Goods Company, 925 Walnut Street, Kansas City, No.

Dear Junior:

I heard recently that your firm is going out of business soon. Some one said that you thought it was better to take care of your money, and with the unsettled conditions as they are, I think that is a wise decision.

I appreciate the many courtesies that you have extended to me, Jume, and you can always rest assured that if there is anything we can do in return for your kindness it will be a pleasure.

The main reason for this letter, June, is to let you know that the Department of Physical Education is in need of a dozen 36-foot termis nets right away, and I am wondering if you could care to submit a bid. You know about what the other companies would bid, and you perhaps might not have the nets in stock, but I shall be glad to hear from you at your early convenience.

With all good wishes, I em

Sincerely yours,

Director of Physical Education, Varsity Basketball Coach.

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