

January 28, 1941

Mr. Dick Dunkel
Dunkel Sports Research Service
Mountain Lakes, New Jersey

Dear Mr. Dunkel:

We have passed on your statement of \$2.00 to Mr. Earl Falkenstien, our Financial Secretary of the Athletic Association. I am sure you will receive payment for your services in the very near future.

I am of the opinion that your rating service will stimulate the interest of the boys and basketball to a high degree.

However, some of the boys have just come into the office carrying your rating sheet and they said, "If this fellow Dunkel figures this way we figure his ideas are screwy."

They cite that your rating on Kansas on January 10 was 61.6, then we lost to Oklahoma at Norman and you rate us 61.2 on January 17. After that Kansas defeated Iowa State, the leader who defeated Minnesota, Bradley Tech. and other good teams, and in addition Kansas went ahead to whip Missouri and Kansas State and you rate us 58.1 on January 24, after we have won these three games. And the interesting part is that on January 24 you still rate Iowa State 62.1.

How come?

Sincerely yours,

Director of Physical Education and Recreation
Varsity Basketball Coach

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