



"SAFE-PLAY"

Football and Basketball Goggles

BELOIT, WISCONSIN

DR. DON T. RYAN
Optometrist

L. E. MEANS
Athletic Director
Beloit College

November 11, 1941

Coach Forrest Allen
University of Kansas
Lawrence, Kansas

Dear Mr. Allen;

Glad to hear from you on the matter of insurance for Marvin Sollenberger's glasses, and to have this opportunity to discuss the problem with you. I am sorry I did not see the insurance guarantee when the glasses came in. Our workman handled the order and I did not get to see that it was again enclosed. If my memory serves me well, you had a crack up a long time ago on Sollenberger's glasses, and we replaced the lenses for you without charge. We replaced them with our special case-hardened lenses as I recall, a lens that is far more satisfactory than the original lens we installed in your glasses. I should say that we have used case-hardened lenses constantly for the past year and a half, and to date have not had a single cracked lens, and I hope that record continues. They certainly will take the most terrific tests. These lenses do not carry any kind of insurance guarantee from any company, except that we would certainly replace without charge any lens that should be defective. We tried a few sets of Motex lenses, and one of these was Sollenberger's, I am quite sure. Motex builds a lens that is supposed to be shatterproof, and the manufacturer furnishes the insurance of which you are familiar. This insurance actually does guarantee compensation in the amount stated in case of an accident where vision is impaired, or blinding takes place. It does not compensate for superficial cuts, etcetera.

The unfortunate thing about it in your case is that this insurance policy was allowed to remain in your case when we replaced the lenses with case-hardened lenses. This should have been removed and some explanation made to you at that time. I really do believe you will never have reason to fear the safety of the lenses we now use, irrespective of insurance absence.

I trust this explanation will clear the matter for you satisfactorily.

Sincerely yours,

L. E. Means

