

F. SCHUYLER DAUWALTER

Kew Gardens, L. I.
April 19, 1939

Marlowe Equipment, Inc.
240 Madison Avenue
New York City

Gentlemen:

It has been my experience in recent years that the average business shows little more than a casual interest in its customers after an article is bought and paid for. That is particularly true as applied to merchandise of a type that cannot be expected to repeat its sales frequently. In consequence the interest which you have displayed in helping us to solve the problem which presented itself in the use of our "Exercycle" stands out in strong and favorable contrast.

Both Mrs. Dauwalter and I regard "Exercycle" as the best investment in good health we have ever made. Various types of exercise which we had tried proved to be too strenuous, but we both feel that we have benefitted greatly as a result of our regular use of "Exercycle" during the past eight months.

If there is any charge for your recent service, we shall be glad to have you render your bill. In any event, I am confident that you have finally provided us with a satisfactory solution, and I want you to know that the interest which you have displayed is very much appreciated.

Yours very truly,

A handwritten signature in dark ink, appearing to read 'F. Schuyler Dauwalter', with a large, sweeping flourish at the end.