

August 29, 1938.

Mr. Harold M. Hauser,  
Dean Building,  
Marion, Kansas.

Dear Dutch:

As I told you over the phone, our vacation days are just over and I am writing you a letter this morning in acknowledgment of your good letter of the 25th. This explains why we have not written you sooner.

I was glad to have your letter concerning Jim Ecker, and I know full well that you know athletes when you see them. I have explained to you that I do not have any jobs, nor have I had any for several years. All the jobs are handled by Ad and the Kansas Relays Club.

I have much preferred to take boys who choose Kansas on account of the benefit that they could get from the University rather than figuring on what the University would pay them. I know, too, that it is necessary for a boy to have a job, but for an athlete who particularly wants to be "fixed up" before he can come to school, I have never been of the persuasion that that boy picked Kansas primarily on account of the benefit that he could get for himself academically.

Now please do not think that I am turning sour on an alumnus who is good enough to want to get a boy into the University. Rather, I have felt like the emphasis is placed in the wrong direction. If a boy chooses Kansas, then I am in a different position regarding aiding him in a job than if he has bids from other colleges and places the University of Kansas along with the rest of them in making his final decision.

I am sending you a copy of a letter that I have written to several boys and friends of boys who wanted us to get jobs for athletes before they decided to attend the University. My policy has been to take this boy who knows where he is going and help him help himself. This type of boy, I am sure, will be eligible and he is already fired with an ambition to succeed, and with these requisites I still feel competent enough to coach that type of boy toward a championship or a near-championship.