

# R.S. Elliott ARMS -CO-

SPORTING GOODS EXCLUSIVELY

1422-24 GRAND AVENUE

KANSAS CITY, MO. March 22, 1938

Dr. Forrest C. Allen  
c/o University of Kansas  
Physical Education Dept.  
Lawrence, Kan.

Dear Phog:

Taft Talbot writes under date of the 21st that you are going to be interested in the price of 36 ft. tarred tennis nets.

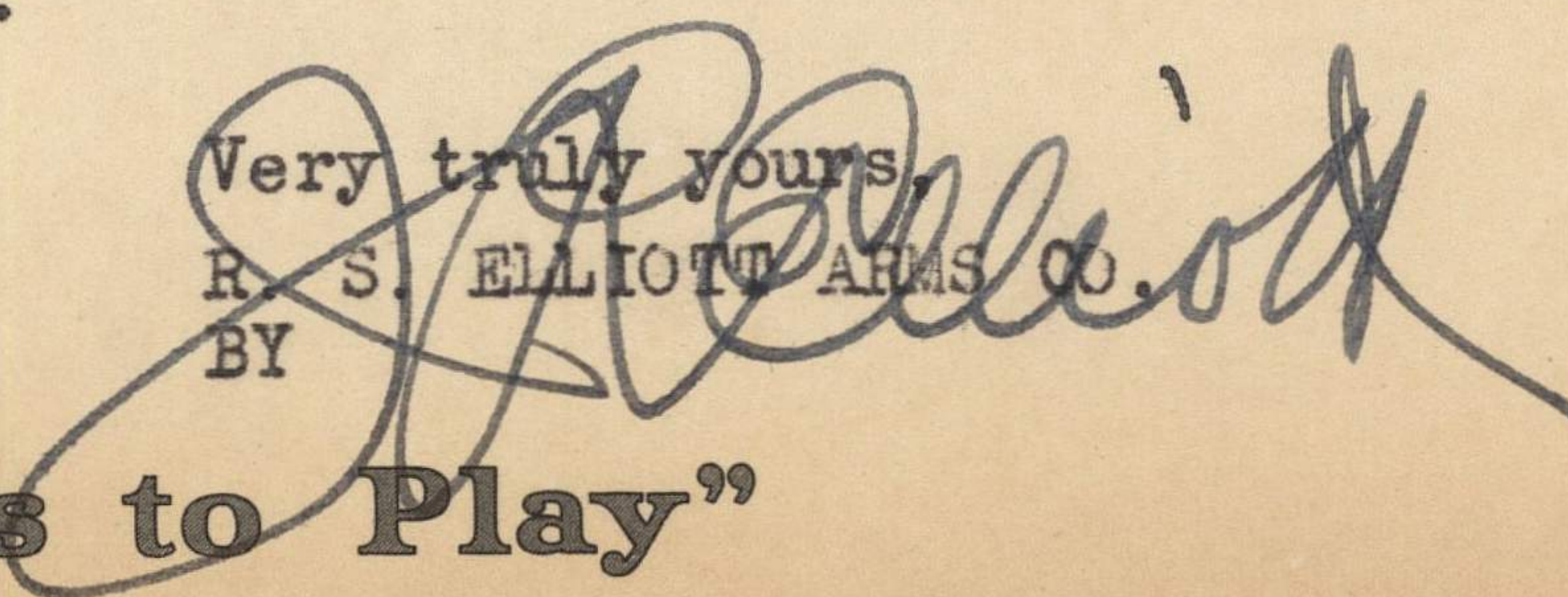
I believe for many years, Phog, you have specified the 38 ft. tennis net, 3 ft. wide made from #21 thread twin tarred, with Manila rope top line bound with heavy duck at top and cotton bottom line.

I rather assume that you are still going to continue that same length net. According to our records, if they are correct, the last bunch of these that you purchased from us was May 5th, 1934 -- four years ago. Whether you have purchased any since, I do not know, although that is rather an unusual length of time for nets to last.

Nets as outlined above would cost you each \$6.75. If you desire the above nets to be 36 ft. long, they would cost you \$6.45.

Also Taft stated that you wanted to know if the sponge rubber mats, on which we quoted you yesterday, have handles at the edges and we wish to advise that we believe they are made in that way, although the description in the catalog of them does not say so. However, it certainly would be an easy matter to have handles placed on the edges of these, the same as on the regular mats, because the handles are stitched to the cover and these are covered with black rubberized duck.

Thanks a lot for the inquiry and we hope we will be able to serve you.

Very truly yours,  
R. S. ELLIOTT ARMS CO.  
BY 

jre:m

"It Pays to Play"