

R.S. Elliott ARMS -CO-

SPORTING GOODS EXCLUSIVELY

1422-24 GRAND AVENUE

KANSAS CITY, MO. March 21, 1938

Dr. Forrest C. Allen
c/o University of Kansas
Physical Education Dept.
Lawrence, Kan.

Dear Phog:

Taft Talbot came in today with the request that we quote you on recovering your wrestling mats.

As we recall it, these mats are of course two inches thick. We do not know just the dimensions of the mats otherwise, but we can cover these with 15 ounce duck, the same duck that they were covered with at the time they were made and retuft them at 37¢ per square foot. You can arrive of course at the cost per mat by simply measuring your mats. For instance if they are 5 ft. by 8 ft. that would be 40 sq. ft, which would figure out on that basis, \$14.80 per mat.

This covering is put on right over the old covering and re-tufted, so that it really makes practically new mats out of them. You also ask for a quotation for new wrestling mats and we have mailed you under separate cover today a copy of our Spring and Summer Athletic Equipment catalog #69AW and refer you to page 39.

You will note that we quote two grades of mats viz the Premier Grade and The Standard Grade. The Premier Grade is filled with finest grade Ozite curled hair felt. A mat 2 inches thick in this grade would cost you per square ft. 69 6/10¢. The Standard Grade, which is exactly the same as the Premier Grade, except that it is filled with a combination of jute and hair felt filler, would cost you per square ft., 55 2/10¢.

We rather imagine for Kansas University use, you had better specify the Premier Grade, although a very large proportion of our sales, generally to the Intermediate Schools is in the Standard Grade.

Taft further states that you are interested in a quotation on sponge rubber mats and while we do not carry these in stock, we can obtain them for you from the factory. The makers claim regarding the sponge rubber mat that it is more resilient and shock absorbing.

"It Pays to Play"