

any size 5x8

These mats are made of a soft velvety sponge rubber, covered with extra heavy, black rubberized duck. The mat can be easily washed and is therefore also sanitary. These mats in the 2 inch thickness in any dimensions desired would cost you per square ft., 95¢.

Please understand, Phog, that these sponge rubbed mats are not tufted. Taft also asks us to quote you on a wall mat hanger and while we have an illustration in a factory catalog of these hangers, we haven't at present got a net quotation on them.

We are attaching this illustration herewith, Phog, their #1213 and list at \$3.30 per hanger. We rather imagine it would not cost to exceed \$2.20 per hanger. Of course each mat would require, we assume, one pair of them. If you are interested in these hangers, we will be very glad to get them for you and assure you we will make you the lowest market price on them.

We want to thank you for the courtesy shown Taft Talbot while in Lawrence and also want to congratulate you on the wonderful showing of your basketball team this season.

Best personal wishes.

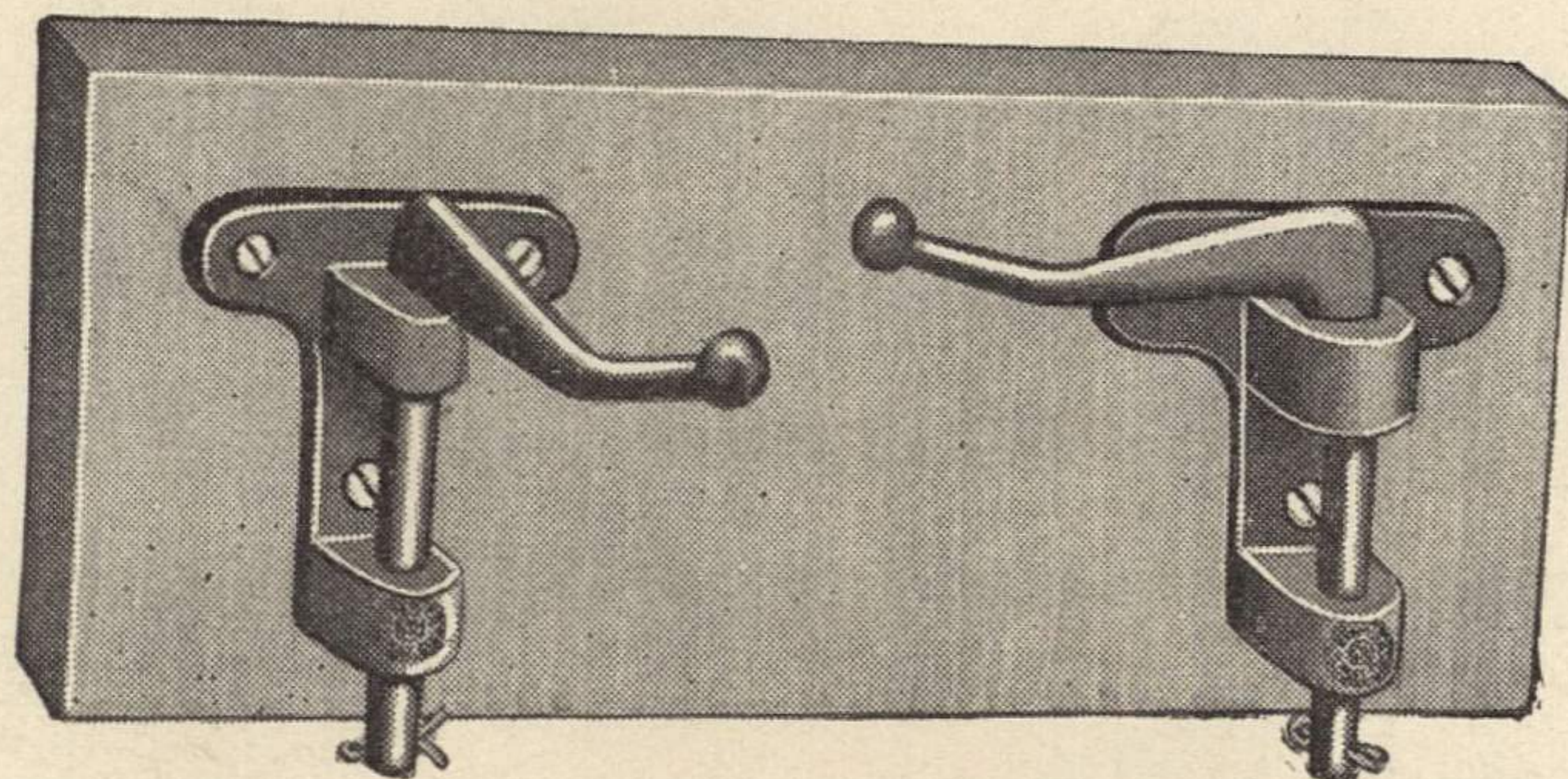
Very truly yours,
R. S. ELLIOTT ARMS CO.

By *R. Elliott*

jre;m

P.S. Since writing the above I have located the quotation on the mats hangers, #1213 and they would cost you \$2.25 each. That would be \$4.50 per pair.

WALL MAT HANGERS
No. 1213



Preserve the life of your mat. Avoid its being knocked about, soiled and torn. Place it conveniently against the wall to reassure sanitation.

A sturdy swinging hook that will hold four two-inch mats. These mat hooks are a new design. Hook is equipped with a ball on end which prevents mat from falling off and any possible injury to user.

No. 1213—Per Hanger.....\$3.30