The Bakor & Taylor Co.,
55 Fifth Avenue, et 12th St.,
New York City.

Doar Sirs:

Your order No. JN-5709 sent to Smith-Grieves Company of Kansas City, No., for one copy of MY BASKETBALL BIBLE has been sent to me. A copy of this book has been mailed to you. The retail price is \$4.00, the wholesale price \$5.00.

This is emphatically the last copy of the book available. It is now out of print, and has been for some time. I wish you would kindly make a note of this so that you may advise your customers that there are no more copies of MY BASKETBALL BIBLE for sale.

I have a new text on basketball on the market now, BETTER BASKETBALL, published by McGraw-Hill and Company, of New York. This is much more up-to-date, and incorporates all the features of the other book. I am enclosing a printed folder describing it.

Very sincerely yours,

Director of Physical Education, Versity Basketball Coach.

FCA M H

In Account with

FORRIET C. ALLEN 801 Louisiana St. Laurence, Kansas.

Balcer & Taylor Company, 55 Fifth Avenue at 12th Street, New York City, N.Y.

One copy of MY BASMETBALL BIBLE . . . . \$3.00

到你是一种的人们的人,这个人是一个的时间,这个时间的时候,我们的现在,我们的现在,但是我的人的人的人的人,我们也没有一个人的人,我们的人们的人们的人们的人们的人

THE BAKER & TAYLOR CO.

Wholesale Dealers in the Books of All Publishers

55 FIFTH AVENUE, At 12th Street

NEW YORK, 12/21/38

PLEASE SEND IMMEDIATELY WITH BILL OR CANCEL.
DO NOT SHIP OTHER THAN YOUR OWN PUBLICATIONS. WE REQUIRE
WHOLESALE DEALERS DISCOUNTS. C.O.D. SHIPMENTS CANNOT BE ACCEPTED.

MARK PACKAGE AND BILL: "MAIL ORDER, 4TH FLOOR, 12TH ST. ENTRANCE"

BOOKS \$10.00 LIST OR OVER ARE TO BE QUOTED before being supplied unless price is noted on order.

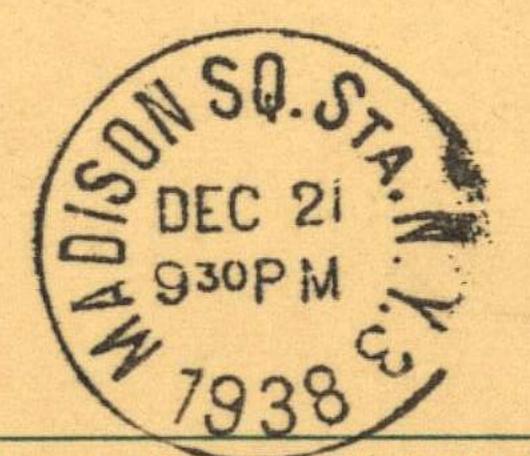
Order No.

JH 5709 THE BAKER & TAYLOR CO.

1 Allen Forrester My Basketball Bible 4 00

FOR EXPORT AT BEST DISCUNT

All goods ordered by us are to be supplied only if they have been produced in conformity with the Fair Labor Standards Act of 1938.





THIS SIDE OF CARD IS FOR ADDRESS

Smith-Grieves Co 1701 Washington St Kansas City, No. Miss Edna C. Riefler. Smith-Grieves Publishing Co., 17th and Washington. Manuas City, Mo.

Dear Miss Riefler:

Thank you so much for your good letter of a month or so ago. The delay in answering was accounted for by the fact that I have been out of town very much during the past two months.

It was mide to hear from you. Good luck and regards to the Smith-Grieves femily.

Sincerely yours.

Director of Physical Education, Versity Besketball Coach,

TCA:AH

Sorry to be so late getting this out. Best regards and good but with the new fork Edna C. Ruffler

## Basket Ball Bible Statement January 1,1938 to April 1st,1938

\* \* \* \* \* \* \* \*

G. E. Stechert Co.  American News Co.  Hale-Haas Corp.  Glenville State Teachers Co.  Library Book House	Dickinson, N. Dak. New York City New York City Eau Claire, Wisc. Glenville, W.Va. Springfield, Mass. Portland, Ore. New York City Mt. Pleasant, Mich	4 1 1 2 1 1 1 1 1
		25

Books previously sold and paid for 12305

Total Books sold to Jan. 1,1938 ---- 12330

Royalty on 25 books @ 50¢ each

12.50

Smith Grieves Publishing Co., 17th and Washington, Kansas City, Mo.

Attention: Miss Beifler.

Doar Mass Boires

This afternoon I mailed the one only copy of "My Basketball Bible" back to your firm. I wrote you several months ago about returning this, but thought I might have a call for it before the new book was published, but did not. Will you kindly give me credit for this one book ordered several months ago?

We were shocked and grieved beyond measure when we learned of our mutual friend's passing. Mr. Kleinhoffer was one of the finest, sincerest gentlemen that we have ever met. His passing was so soon after our visit with him in Kansas City. I told Mrs. Allen of the visit I had with him and she said, "You know, I think Mr. Kleinhoffer is one of the grandest gentlemen that I know of."

He was a successful business man, but he had the kindliest interest in people of anyone I have known. He was so sincere in everything he did. When I visited with him in his office I thought he did not look well, but his condition did not portray the dangers that apparently lurked within.

I wanted to write to Harold Smith and the rest of you people who have been there so long with him, but I simply didn't have the heart to write. Flease convey to Miss Bearg-I don't know her married name - Mr. Adams, Mr. Smith, the bookkeeper and all the rest of you one-hundred-per-centers when it comes to loyalty to a grand firm, the Allen's most heartfelt sympathies in the great loss that you have sustained.

Sincerely yours,

Miss E. C. Reifler, Smith-Grieves Publishing Co., Kansas City, Missourl.

Dear Miss Reiller:

I am wondering if you will send me two only copies of "My Basketball Bible". It might be well to have a couple on hand, and if I should not use the two before you exhaust your supply, if you would write me I would send the other copy back immediately upon your request.

We have use for one, but these belated calls make me feel that I should be prepared and have an extra one on hand. I will thank you if you will give this your prompt attention.

It was good to see you and Miss Bearg (I have forgotten her married name). And of course all those compliments profusely strewn by you and Miss Bearg about an old man looking young naturally hit the vanity spot.

With every good wish, I am

Very sincerely yours,

FCA: AH

Director of Physical Education.

Miss E. C. Riefler, Smith-Grieves Co., 17th and Washington, Kansas City, Mo.

Dear Miss Riefler:

Will you kindly mail me parcel post three copies only of My Basketball Bible ??

Mr. Kleinhoffer tells me that you have but fifty books on hand, and I told him that I was very certain we would get rid of these before the new book comes out. I am doing my part in a small way to accomplish this end.

It was good to see you people, especially you and Miss Bearg - you know, I never did know
her husband's name. You know how vain men are, and
when you women say the things you do to old men and
tell them they look young, that makes a big hit with
them!

With every good wish, I am

Very sincerely yours,

FCA:AH

Director of Physical Education,

Miss E. C. Reifler, Smith Grieves Company, 17th and Washington St., Kansas City, Missouri.

Dear Miss Reirler:

On August 2 a monthly statement for \$6.85 was mailed to me. This is for a "Basketball Bible".

Right after that I returned one only "Basketball Bible" for credit. I also sent an order in to you for a "Basketball Bible" to be mailed out to a customer.

I did not mail you the check feeling that there was more of a credit coming to me than was debited to me. I trust that agrees with your bookkeeper's account.

If you are not too busy, will you kindly inform me?

Very cordially yours,

FCA: AH

Director of Physical Education.

Mulled III I know nothing about this fort our an under the order or to you C. C. Rufler

MONTHLY STATEMENT

# SMITH-GRIEVES COMPANY, Printers

A 24-HOUR PRINTING SERVICE

TELEPHONE
HA 2020
17TH AND WASHINGTON

Kansas City, Mo., AUG 2 1937

Forrest C. Allen, 801 Lawrence, Lawrence, Kansas.

TERMS: Net cash. NO DISCOUNT. Accounts Payable First of month following date of Invoice.

JUN 8

6.83

Mr. E. P. Graber, Freeman College, Freeman, S. D.

Dear Mr. Graber:

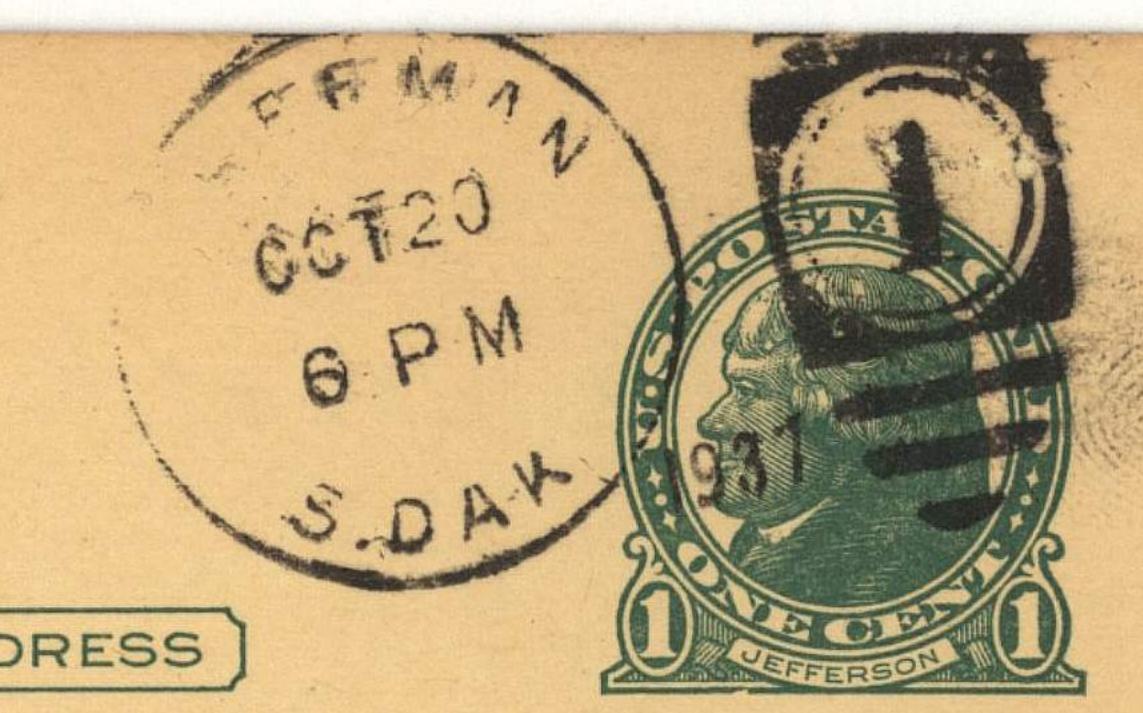
I acknowledge with pleasure receipt of your post card dated October 20, asking that we send you one copy of "My Basketball Bible", c.o.d.

We have had a great deal of difficulty under this procedure because many people not knowing the price are somewhat disappointed and send some of the books back, thus causing some confusion.

Our procedure is generally to write them and inform then of the price, and on receipt of a Post Office Money Order we mail them the book, parcel post, insured, without any extra charge to them. The price of "My Basketball Bible" is \$4.00. If you would kindly mail us a money order for that amount we will be very happy to send you the book, parcel post, insured, immediately.

For your information, the book contains 450 pages profusely illustrated with photographs and diagrams. It is divided into chapters on individual offense, individual defense, team defense, team offense, inspirational coaching and the treatment of athletic injuries. It also contains a chapter on preparation for the season and action diagrams through the book explain definitely the technique of the game.

Very sincerely yours,



THIS SIDE OF CARD IS FOR ADDRESS

Lawrence, Acres.

Freeman College Freeman S.D. 10/20/37 Dead Sin! Lleone send me one g your "BasketBall Bibles" e.o.D. Thanks for trouble El Fraker.

Smith-Grieves Publishing Co., 17th and Washington, Kansas City, Mo.

Attention: Miss Riefler.

Dear Miss Riefler:

of "My Basketball Bible" to 801 Louisiana Street, by parcel post?

I was under the impression that perhaps we won't have need for any more copies since the book is now thirteen years old, but sporadic inquiries come now and then, so if you will mail them to me and charge them to my account, I will appreciate it.

I am expecting to get up and have a visit with Mr. Smith and Mr. Kleinhoffer in the near future.

Sincerely yours,

FCA: AH

Director of Physical Education.

By Forrest C. Allen

(Published by Smith- Grieves Co., Kansas City, Mo., Price \$4.00)

"My Basketball Bible" contains 450 pages profusely illustrated with photographs and diagrams. It is divided into chapters on individual offense, individual defense, team offense, team defense, inspirational coaching and the treatment of athletic injuries. It also contains a chapter on preparation for the season and action diagrams throughout the book explain definitely the technique of the game.

一种,我们就是一个人的,我们就是这些一个的时候,我们也可以是一种的人的,我们就是一个人的,我们就是一个人的人,我们就是一个人的人,我们就是一个人的人,我们就是一

By Forrest C. Allen

(Published by Smith- Grieves Co., Kansas City, Mo., Price \$4.00)

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Mr. J. F. Staley. Superintendent of Schools, Nelson, Missouri.

Dear Mr. Staley:

I have just received a letter from Smith-Grieves Company, in Kansas City, stating that they billed you a book and that you were returning the same saying the price was prohibitive.

If they billed you the book for \$4.00 certainly you were right as the school should have had some sort of a discount. However, the price of the "Basketball Bible" has for twelve or thirteen years \$4.00 at Lowe & Campbell, end other places where it is sold. They still carry the book and it is sold at that price.

I have just finished the manuscript of a new book, "Better Basketball", which McGraw-Hill and Co., of New York, are publishing. It will be out in late October or early November. I am sending you a description of the material so that you will know what the new book is like.

I would be very happy to hear from you informing me why you felt that the price of the "Basketball Bible" was prohibitive. All basketball as well as football texts are not simple things to construct, and of course in this day of printing and binding the publishers have never been known to lose their hair by giving them away.

I trust that you will have a fine year.

Sincerely yours.

FGA SAH

Director of Physical Education.

# SMITH-GRIEVES COMPANY, Printers



SEVENTEENTH AND WASHINGTON KANSAS CITY, MO.

September 18, 1937.

Dr. Forrest C. Allen, Director of Physical Education, University of Kansas, Lawrence, Kansas.

Dear Dr. Allen:-

The statement sent you on August 2nd was sent you in error, Dr. Allen, while I was on my vacation.

Your account now stands \$4.63, and this amount will be deducted from the payment due you when we make our report to you shortly after October 1st.

The order for book for J.F. Staley was billed to him at \$4.00 and we have a letter from him saying that the price is prohibitive and that he is returning the book. To date we have not received it.

I'm sorry that the statement was sent you so just ignore it.

Very truly yours,

Edna C. Riefler

SMITH-GRIEVES COMPANY

E. C. Ruffle

### Dr. F. C. Allen

DIRECTOR OF ATHLETICS
UNIVERSITY OF KANSAS

Memo:

In about a week write to Mr. Staley about the new book.

Mr. J. F. Staley, Superintendent of School, Nelson, Missouri.

Dear Mr. Staleys

Yes, indeed, I was happy to receive your letter of the 29th ultimo, and I assure you it was a pleasure to hear from you. I am writing my publisher, the Smith-Grieves Fublishing Company, 17th and Washington, Kansas City, Mo., asking that they communicate with you and send you a copy of the book, as you desire.

Students and alumni of C.M.S.T.C. In trying to recall the fellow who struck me out in one of the
faculty games I found that I had great difficulty in
placing you from that perticular standpoint, because
I believe I struck out most of the times I got up to
bet.

Seriously, I do remember you, and I trust that you will have aptended success. I trust that the book will be of some benefit to you and that you have a championship team this year.

With owners good wish, I am

Cordially yours.

FOALAR

Director of Physical Mducation.

# School District of Nelson

NELSON, MISSOURI acieg 29, 1937. Dr. F. allen! University of Jansas, Laverence Jansas, Dear Dr. allen! Lewish to oblain a copy of your book - my Baskelball Bille. Could four have one of these sent me and bulled to the Board of Edweation Helson High School Melson, Sama firmer student of ms JC when you were there and fellehed for the Fresh Brep class and was very praud because I had bened to strike your out in a game against the Leculty

Sincerely yours, Halley Suptrof Schools, Helson, Mo,

-Bortenber 7, 1937.

Boulth-Grioven Publishing Co., 17th and Washington, Lanses City, Missouri.

Actontion Him Villari

Door mann nation:

Staley, Superintendent of Schools, Nelson, Missouri.

He desires a copy of my Busketball Dible. I am sure
that you can handle this in your established way.

itten overr good etan, t an

Almoroly yourse

Diroctor, Physical Schoolson.