

FRED MEDART

MANUFACTURING Co.

POTOMAC AND DE KALB STREETS SAINT LOUIS, Mo.

April 3, 1940

R. E. WEINZETTEL
SALES PROMOTION MANAGER

Dr. Forrest C. Allen
University of Kansas
Lawrence, Kansas

Dear Phog:

I am not going to say a thing about last Saturday night's game except that sitting up there in the stands pulling for Kansas didn't seem to help a bit.

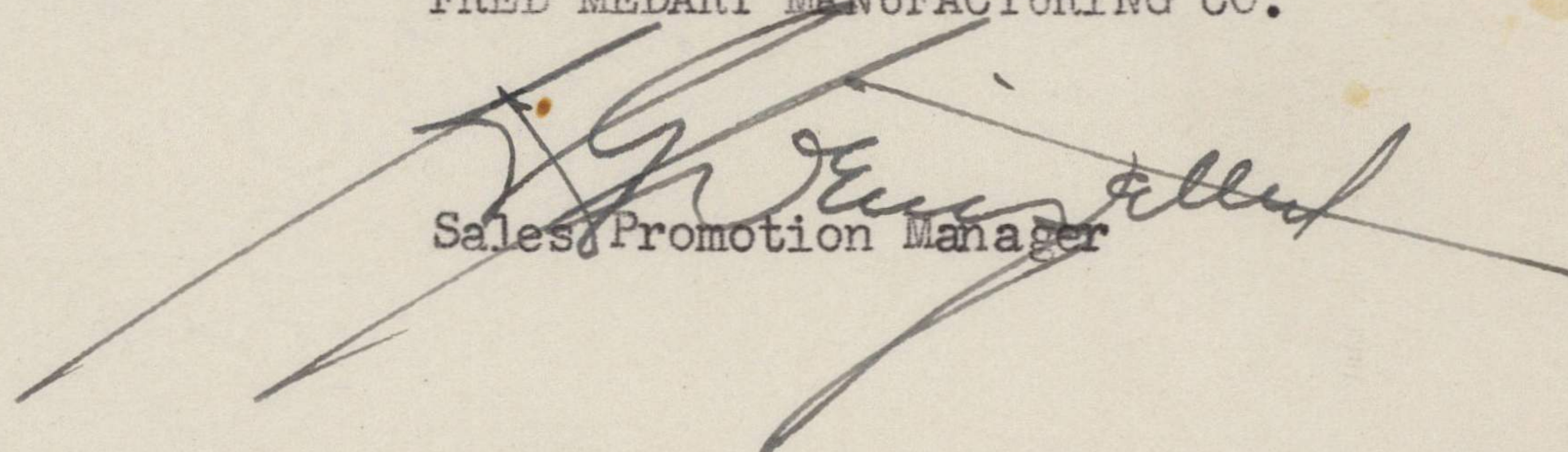
I am enclosing royalty statement for the first quarter of 1940 together with our check in the amount of \$271.84 covering amount due you for this period on the basis of our contract.

I think it is rather significant that sales in February were slightly larger than those in January, and your particular attention is directed to the mounting volume of sales as represented by the difference between the February figures and those for March. It goes without saying that I am hoping that each month will find this increase over the previous month represented in our quarterly report to you.

Kindest regards.

Cordially yours,

FRED MEDART MANUFACTURING CO.


Sales Promotion Manager

REW/AC