

June 7, 1940.

Dr. R. G. Clapp,
Chairman, Department of Physical Education,
University of Nebraska,
Lincoln, Nebraska.

Dear Dr. Clapp:

I genuinely appreciate your very frank and friendly letter of June 6. I have known you for so many years that when you speak out, as you did in this case, I know that you are forcibly impressed and honestly believe what you say.

I have taken up the price with the Medart Manufacturing Company a couple of times and they state that they can make a goal with a single standard very much cheaper. The Goal-Hi has an adjustable standard and there is a large steel cone, a separate piece of equipment, in the bottom of the basket which deflects the ball in different directions. In fact, there are several innovations on this goal that make the price run up quite a bit higher than I, as a layman, could anticipate.

You will understand that I was not in a position to manufacture these and arranged with the Medart Manufacturing Company as the outstanding manufacturers of gymnastic supplies to do the job.

Some high schools have undertaken to make these in their manual training shops and from all reports that I get they find it is more than a man-sized job. These shop workers have deviated much from many of the fine innovations that this Goal-Hi equipment has. There is a heavy circular base which stabilizes the Goal-Hi standard which runs into quite a bit of money. The Medart people have taken all of the bugs out of the thing. I was down at their factory two or three days last year and labored long and hard aiding them in the elimination of the above-mentioned bugs. One, I remember, that caused more trouble than anything else, was to keep the ball from rebounding out of the basket after it struck this deflective cone. Had I not worked so diligently with these people on this thing I would be more in a mood to agree with some of your statements, but I still presented my thought that the price seemed too great. The president of the firm,