

FRED MEDART

MANUFACTURING CO.

POTOMAC AND DE KALB STREETS SAINT LOUIS, Mo.

R. E. WEINZETTEL  
SALES PROMOTION MANAGER

December 23, 1939

Dr. Forrest C. Allen  
University of Kansas  
Lawrence, Kansas

Dear Phog:

Since writing you under date of December 6 suggesting a change in the contract between you and the Company as concerns the royalty commission on Goal-Hi sales, our Auditing Department has completed the mechanics necessary to handle all details connected with Goal-Hi sales and payment of your commissions, and advise me that the original thought of a complicated method of computing your commission has been eliminated, and as a result, we will let the original contract between us stand as executed by both parties.

Consequently, we will ignore our letter of December 6, which you acknowledged under date of December 11, and continue to work on the basis of our contract.

Shortly after the first of the year we will give you an accounting to date, and beginning January 1 we will start paying you on the quarterly basis, per our agreement.

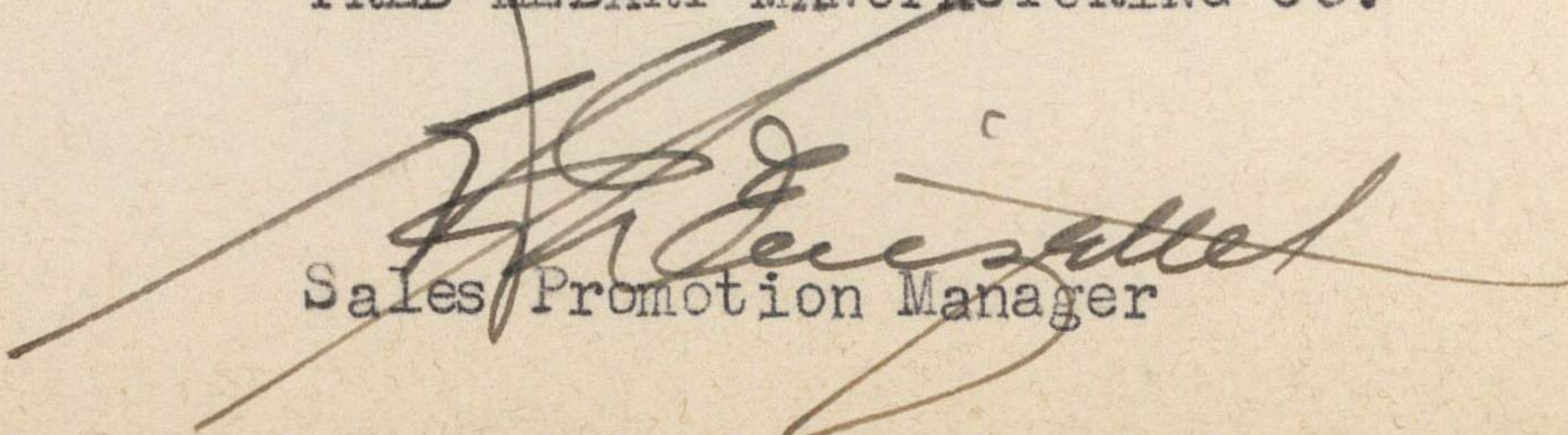
Please acknowledge this, Phog, merely as a detail to bring our records up to date.

Incidentally, I noticed in this morning's paper that Washington beat that "friendly-enemy" team of yours from Columbia, last night. It looked like it might have been a good game and I would liked to have seen it. I have your schedule before me as covered on the card you sent me, and am sorry you have no games scheduled in St. Louis as it would be nice to be on the sidelines cheering for K.U.

Kindest personal regards.

Cordially yours,

FRED MEDART MANUFACTURING CO.

  
Sales Promotion Manager

REW/AC