Mr. R. E. Weinzettel, Medart Manufacturing Co., St. Louis, Missouri.

Dear Roys

I find that I have failed to acknowledge your kind letter of the 24th ultimo. I am wondering if you could send me the rubber buttoms, and I am wondering if we can drill the holes in those six places that you describe so that we may snap the rubber buttoms in place. I would like to use them here on our floor and see how they work.

I am having a small blueprint prepared to send you describing this little slot that works on the standard whereby it will not
be necessary to weld a piece on for a locking device. This is just
a little key which when turned a certain way locks the goal and
makes it unnecessary to weld those eyelets on for a locking device.
You may feel perhaps that on the public playgrounds it should have
a padlock on it, and you may want to go ahead with the plan that you
now have in operation. This other feature is much neater looking
and for that reason I will send it along in the near future.

I want to thank you for the enlargement that you made for the youngstors. I had the picture framed and took it down to the Wagstaff family. They were delighted with it.

I want to ask you a very frank question regarding the rule book. I had Mr. Kistler, the head of our Journalism Press Department here, figure on that job and he gave me a price of \$200. I would like to know what price you got so that I could know in my own mind how much out of line these people were. They are supposed to do it on a cost basis, but doubtless it was figured on a cost plus basis, but they are not supposed to do it that way. I asked him to figure on it as a departmental project.

I was happy indeed to know that you received your first order for one of the Goal-Hi standards. Those follow-up letters, I am sure, present a small percentage of dividend. I will be interested to know what success you have in your test mailings.

With kindest regards, I am

Sincerely yours.