

HILLYARD SALES COMPANY

DISTRIBUTORS

Hillyard Chemical Company

BRANCHES AND WAREHOUSES IN PRINCIPAL CITIES

ESTABLISHED 1907

ST. JOSEPH · MISSOURI · U.S.A.



CABLE ADDRESS "HILCO"

December 6, 1944.

Dr. Forrest Allen,
Basketball Coach
University of Kansas,
Lawrence, Kansas.

Dear Phog:-

Many, many thanks for the kindnesses and courtesies you have extended to our representatives, and for your approval and use of Hillyard Method and Products for finishing gymnasium floors.

Mr. Goforth has asked us to send to you the following directions:

To maintain your Gymnasium floor with Hillyard's Wood Primer and finished with Hillyard's Super Gym Finish, use Hil-Tone sprayed on a large dust mop before each game and after each game, also during the regular cleaning periods. Don't use kerosene on this Finish. While kerosene will not hurt the Finish, it does create a fire hazard and its oily nature attracts dirt and excess amount of kerosene tends to make the surface slippery, which increases muscle strain.

For cleaning purposes, use one quart Super Shine-All to four gallons of water. The tar marks from imitation rubber soles should be taken off after each game. The Finish - any finish for that matter - should never be cleaned with any kind of powders, or with gummy liquid soaps.

Wishing you the very best of the Season's Greetings, we are,

Sincerely,
THE HILLYARD COMPANY

Elliott C. Spratt
Elliott C. Spratt.



ECS:HP

G. G. Bayles, Supt.

Bldgs. & Grounds.

OPERATING NATION-WIDE SERVICE OF FLOOR MAINTENANCE ENGINEERS