(Note - cc to Quigley, Nichols and Allen.)

Mr. C. G. Bayles, Superintendent of Buildings & Grounds, University of Kansas.

Dear Mr. Bayles:

Having completed your basketball floor in your auditorium, I am desirous of giving you information as to the care and maintenance of this floor. This floor was the worst floor that we have encountered in our experience. It took ten sandings to bring it to the required smoothness. A half truck load of cuttings were taken off by the sandings.

I think that I should mention that an ordinary floor like this cannot stand over three sandings. Therefore, it is necessary to keep the surface that we have intact as long as possible.

After the floor was well sanded, it was treated with Hillyard's Wood Primer. The Primer was then steel-wooled down with a steel-wool machine, and lines and markings were put on. Then the two coats of Hillyards Super-Gym Finish was applied.

We believe this will be one of the most durable and one of the prettiest courts in this part of the country. The Hillyard Company will mail you directions as to how this floor surface should be maintained.

Assuring you it was a pleasure to come to your University and aid your fine basketball team in their excellent performances, I am

Very sincerely yours,