

I. K. ...
H. D. Herbert ...
Mechanical Goods Department

Yours very truly
W. D. [Signature]

Your industry is greatly appreciated and we hope that we can be of some orders and distribution.

best attention due to the various details employed in handling our directly to our Kansas City district office, as this will insure the that any orders which you care to send for Goodyear Airfoam, be mailed from time to time, and might be of assistance to you. It is suggested A copy of this letter will go to him, as he possibly refer into Lawrence Kastner - Goodyear, Mechanical Goods Department, Kansas City, Mo. Our nearest sales representative of the Airfoam Division is Mr. O. J.

near would be 30-50% variation in size, also, the prices. Your discount as an institutional ranging from 1/4" up to 1". The price list attached will give you the as we form them, molded into the structure, is produced in thicknesses Airfoam in the so called "slab" stock without inferior cavities or cells, also so that you can do considerable experimenting with it. Incidentally, to you under separate cover, a sheet of our 1/4" material of sufficient but the proof of the pudding is in the eating, and we are sending to almost any size or shape. If certainly will absorb shock and can easily be cut or fabricated rubber with its thick skin. It is washable. Can be disinfected, thus be cooler than impermeable substances such as ordinary sponge it is highly porous, permitting the free passage of air, and would tion for Airfoam for the following reasons. It is light in weight; It would seem to us that this would be a highly desirable application- foam latex product - as a possible padding in basketball uniforms. 13 in which you express interest in Airfoam - Goodyear, a exclusive Mr. H. B. Blythe has referred to the writer your letter of September

Dear Mr. Allen:

Lawrence, Kansas
University of Kansas
Department of Physical Education and
Mr. F. C. Allen -

September 29 1940

Akron, Ohio
The Goodyear, Tire & Rubber Company Inc.
GOODYEAR