

A

December 31, 1938.

Mr. Joe Giamangelo,  
Kansas State Teachers College,  
Emporia, Kansas.

Dear Joe:

Yesterday I was down speaking with Owen Carl. He told me about some of the boys that had charge accounts with him who had failed to pay their small obligations. He told me that you owed him \$2.50 for quite some time and that your brother Frank owed him \$4.00. I know how many kindnesses that Owen Carl has extended you boys and others that I have known here at the University.

I know, too, how I took the matter up with you on the little bill that you owed the Coffee Shop and the obligation that you had with Dean Werner. You came through and paid those bills, and I was proud of you. Now, Joe, I want you to take care of this bill with Owen Carl and I want you to have Frank take care of his account because it was through you that Frank got credit.

Remember, Joe, you can always count on me helping you, but I want to count on you taking care of your obligations. A man's credit is something to be desired more than the accumulation of wealth. If I were you I would sit down and write Owen Carl right away. You know you can scrape up a dollar at a time, and it will only take two dollar installments with one half dollar added on the third installment to take care of this obligation. Cut out a show or two, or some necessity and pay the bills that you have already received merchandise for and perhaps worn it out, but at the same time you got value received.

It is always easy for me to boost a fellow who has fulfilled all of his obligations, so Joe, I am again passing the word along to you, expressing the belief that you will make good in this obligation as you have in the others when I have called them to your attention. But better than all of that would have been a boost from a merchant saying that this fellow has always taken care of all his expenses.

With all good wishes and hoping that you have a very prosperous New Year, I am

Sincerely yours,

Director of Physical Education,  
Varsity Basketball Coach.

FCA:AH