Mr. N. P. Isenberger, Phillips Petroleum Co., Corpus Christi, Texas.

Dear Mate:

Thank you for your good letter of April 16th recommending Dan Wagner, captain of the Schreiner Institute basketball team, of Kerrville, Texas.

Nate, I appreciate your writing me and I assure you that it would be a great pleasure to have this boy enrolled at the University of Kansas. Won't you contact him and let me know what chance there is of him enrolling here? You tell Dan that I would be delighted to have him. Won't you write me confidentially and let me know what his financial status is? The tuition for out of state boys is \$75.00 per semester and the out of state boy pays a \$20.00 matriculation fee. Kansas boys pay a \$10.00 matriculation fee.

Believe it or not, Nate, I am still going along in the old way and not offering any scholarships or any special inducements. I get a lot of letters from boys all over the United States asking if we give scholarships, and saying that they would like to play here. I tell one and all the same thing - that there is no one here at the University who subsidizes the boys and makes it easier for a basketball player than for any other student. Sometimes my mouth waters when I read of some of these prospects and realize what a fellow could do in an athletic way if he had some of these boys, and then I think also of how many kids have been spoiled by somebody telling them they were big shots and that somebody should pay their way through college. I have had youngsters of my own and in my own mind I always have a deep sense of pride when some of these boyd do something on their own hook and do not depend on somebody else paddling their canoe.

I would love to have Dan Wagner up here and I know from what you say about him that he would have no trouble making our varsity with what fundamentals I could teach him and with his enthusiasm and leadership which he must have in being a member of this fine Schreiner team. I am very sure that he would make great going. I am writing him a letter and sending you a carbon copy of the letter so you can see exactly what I say to him and just how I feel.

Again thanking you, Nate, and hoping for your continued success, I am
Sincerely yours,

Director of Physical Education and Recreation, Varsity Basketball and Baseball Coach.